



Consolidated Annual Report 2020 The Aimtec Group







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The Aimtec Group

The Aimtec Group is made up of Czech companies with a global reach: a parent company – AIMTEC a. s. – and two subsidiaries: AIMTEC Consulting s.r.o. and AIMTEC Outsourcing s.r.o. More detailed identifying information for all of these companies is provided in section (1) of the Notes to the Consolidated Financial Statements. Where not stated otherwise, the information in this Annual Report concerns the entire group, and all numerical data is given in a consolidated form.

Contact Information

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Who We Are

We are manufacturing and logistics companies' guide for their implementation of Industry 4.0 in practice. We blend our solutions and the latest technologies into a single functional whole to ensure that digitalisation is truly beneficial. Our main customers are manufacturing and logistics companies, whom we help with their digitalisation.

We see digitalisation as the next step in technological innovation, but also as an opportunity for the manufacturing and logistics companies to improve their business models and increase their efficiency and competitiveness. This is what our **Be digital. Faster.** strategy is for. Its three pillars – the Digital Factory, Digital Delivery and Expert Know-how – bring together the latest technologies, proactive project management, and the experience we gained across industries and in various types of projects, ranging from small and medium-sized enterprises to large corporations.

The company's headquarters, along with the entire team, is located in Pilsen, Czech Republic, from where we provide our full support. We're confident that concentrating all of the people involved in both developing and supporting our systems into one place bolsters cooperation, communication and the exchange of know-how and experience. Whenever needed, we gladly travel out to our customers worldwide. After all, no branch is ever close enough when you need a response in minutes.

Our companies are not beholden to any financial group. And indeed, co-owners Jaroslav Follprecht and Roman Žák take a direct and active part in their management. They've been manning the helm since the individual companies were born. Besides managing the companies, they also play an important part in communicating their own visions and strategies to employees.



Products and Services

Our product portfolio includes IT solutions for manufacturing and logistics companies, and it covers every process inside of an enterprise, as well as integration with customers and suppliers. The **DCIx** system that we've developed automates and manages logistics processes in warehouses and manufacturing halls, collects data on manufacturing status and progress and enables our customers to integrate automated warehousing technologies such as conveyors, trains, stackers, and AGVs. Similarly, the solutions in our **Sappy** group manage warehouses and manufacturing and offer a quality-control environment within SAP ERP.

Advanced Planning and Scheduling is another important area of our work. For this area, we've teamed up with the Japanese company **Asprova**, which has developed a system of the same name for manufacturing companies and for detailed creation of plans that take into account all capacities, constraints and manufacturing processes. Even though we are not the developers of this software, we are able to add new features so as to ensure that each of our customers receives a solution that's tailor-made to their needs.

Besides automating and managing processes inside of companies, we also work to integrate the supplier-customer chain. Our **integration division** creates solutions for B2B communication and automated electronic data interchange. Here we additionally offer our customers the option of using cloud services.

The **Aimtec** Support division is available to our customers as well; it offers 24/7 support 365 days a year and not only helps whenever something is unclear in a solution we've installed, but also actively monitors the operations of our applications, so that we can catch any errors e.g. in transmitted data sooner than the customer does.

We likewise offer customers the option of purchasing **hardware** (readers, terminals etc.) alongside all of our products, and we fully integrate it with the needed systems.

Besides deploying our own solutions, we also offer **product-independent consulting** – we analyse internal processes and, based on this analysis, we present a logistics audit and set of recommended projects and their priorities.



Our Customers in 2020

Manufacturing Companies and Automotive Industry

AAS Automotive. Adient. ADLER Czech. AISIN EUROPE MANUFACTURING. AKT plastikářská technologie Čechy, Alfmeier, Amphenol, ANTOLIN LIBAN, Antolin Silesia, Aptiv Mobility Services, Ardagh Metal Beverage, Ardagh Packaging, ARGO-HYTOS, ASSA ABLOY, Autoneum, Avire, Austin Detonator, BMW AG, BORGERS CS, BOS, BOSAL, BRANO, Budějovický Budvar, Continental, COVERIS, DAIHO, Daikin Industries, DANA Italia, Delphi, Denso Manufacturing, Devro, Doosan Bobcat, DŘEVO TRUST, DURA Automotive, EFAFLEX, Eissmann Automotive, EMERGE, Erich Jaeger, ETD TRANSFORMÁTORY, Europasta, FAIVELEY TRANSPORT CZECH, Faurecia Automotive, Fehrer Bohemia, Ficomirrors Polska, Frauenthal Automotive, Fremach, Fresenius Kabi, FUJIKOKI CZECH, Futaba Czech, F.X. MEILLER Slaný, Gebauer a Griller Kabeltechnik, Greiner, Grupo Antolin, Handtmann Service, Hanon Systems, Hanwha, HAUK, Hella Innenleuchten – Systeme, HP-Pelzer, IAC Group, Intertell, Johann Borgers, KDK Automotive, Koenig & Bauer, KOH-I-NOOR HARDTMUTH, KOITO CZECH, KOSTAL CR, KYB Manufacturing Czech, Lasselsberger, LB Cemix, LENA - hračky, LIPLASTEC, LUKOV Plast, Magna Exteriors, MATADOR Automotive, Maxion Wheels Czech, Metaldyne, MB TOOL, MITSUBISHI ELECTRIC AUTOMOTIVE CZECH, NOVASPORT, NVH Czech, NVH Poland, Paccor, Panasonic Automotive Systems Czech, PEKM Kabeltechnik, PEPSICO, Pivovary Staropramen, Plastic Omnium, PLASTIKA, Plzeňský Prazdroj, PRICOL WIPING SYSTEMS, Prodrive Technologies, Promens, Ravensburger, REHAU, RINGFEDER POWER TRANSMISSION, RKT Rodinger Kunststoff-Technik, ROTAREX, Saar Gummi, Safran Cabin CZ, Saint Gobain, Sellier & Bellot, Secop, SEOYON E-HWA AUTOMOTIVE, SERVIS CLIMAX, SCHERDEL, Schneeberger, SKF, Sulzer, ŠKODA AUTO, ŠKODA ELECTRIC, ŠKODA TRANSPORTATION, ŠKODA MACHINE TOOL, ŠKODA VAGONKA, THERMOPLASTIK, THK RHYTHM AUTOMOTIVE CZECH, TI Automotive, TORMAX Production, Trivium Packaging, VAFO PRAHA, Webasto Roof & Components, Weltbild, VISCOFAN, YAPP, YURA

Distribution companies

A3 SPORT, ADLER Czech, Alza.cz, ASBISC ENTERPRISES PL, DŘEVO TRUST, El nino parfum, GZ Media, JUST CS, OKAY, OLYMPTOY, Outdoor Concept, Sportisimo

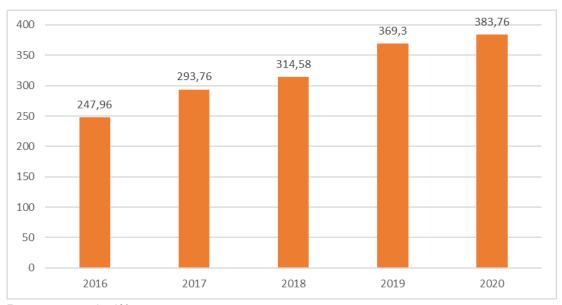
Logistics companies

4PX Express, Central Warehouse Solution, CEVA Logistics, EWALS CARGO CARE, HÖDLMAYR INTERNATIONAL, JUSDA Europe, METRANS, NIKA Logistics, Perfect Distribution, PKZ Slovakia, PST CLC, SAPE BOHEMIA, SCHENKER, Sumisho Global Logistics Europe, VPS Logistics



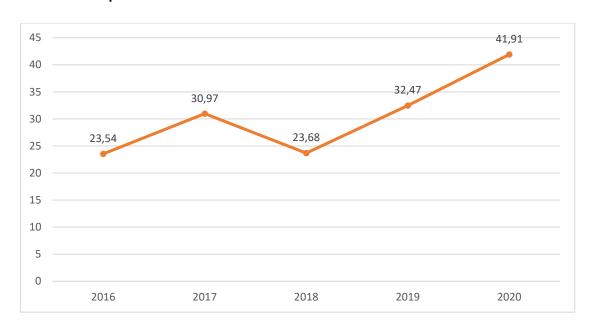
Figures for 2020

Consolidated turnover in millions of CZK



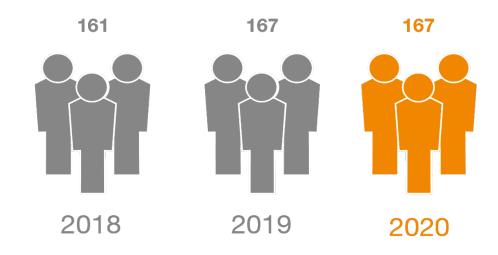
Revenue growth: 4%

Consolidated profit before tax in millions of CZK





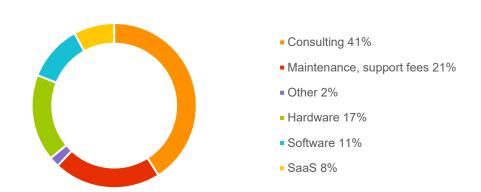
Number of employees



Employee structure



Products and services





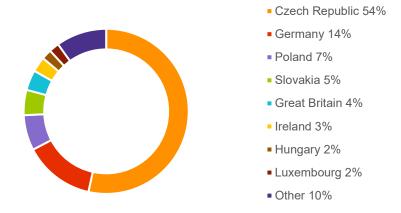
Contribution of the group's divisions to revenue



Consolidated revenue by sector



Where Aimtec is active





Summary of 2020 and Our Vision for 2021

In 2020, we stayed the course set in previous years. We remain focused on our three pillars – the Digital Factory, Digital Delivery and Expert Know-how. Together, they reflect our main mission towards our clients: helping manufacturing companies with their digital transformation, and eliminating all bottlenecks within manufacturing and internal logistics processes, thereby making these companies function in a new and more efficient way.

In 2020, Aimtec, just as the rest of the world, was hit by the coronavirus pandemic that forced our employees to work from their homes and curtailed the operations of some of our customers. Nevertheless, we managed to maintain the health of the company and the safety of our staff. In terms of business, we benefited from our three pillars, on which we build Aimtec's strategy. Digital Delivery, in combination with the expertise of our employees and the Digital Factory concept, proved to be the right mix to support the digitalisation of companies in a period of crisis, such as the one we saw in 2020. This is why we want to continue to further develop our ability to deliver projects remotely and help manufacturing and logistics companies digitalise and automate their operations.

The focus on moving our products to the cloud also bore fruit. In 2020, we introduced a new version of the DCIx 7 system, which brings configurability, visualisation and reporting to a whole new level.

Aimtec managed not only to maintain stability in 2020, but also to achieve healthy development. This was reflected by the EY Entrepreneur of the Year 2020 Award for the Pilsen Region, which was won by the company's founders Jaroslav Follprecht and Roman Žák.

In 2021, we will continue working on our products' development and seeking new solutions for our customers so as to help them to be modern, competitive and successful companies. After all, it is only thanks to our clients' successes that we ourselves can succeed.

In Pilsen on 1 June 2021

Jaroslav Follprecht, Vice Chairman Aimtec a. s.



Independent Auditor's Report

and Consolidated Financial Statements

31 December 2020



INDEPENDENT AUDITOR'S REPORT

To the shareholders of the company AIMTEC a.s.

Opinion

We have audited the accompanying consolidated financial statements of AIMTEC, a.s. and its subsidiaries (hereinafter also the "Group") prepared in accordance with accounting principles generally accepted in the Czech Republic, which comprise the consolidated balance sheet as at 31 December 2020, and the consolidated income statement for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information. For details of the Group, see Note 1 to the consolidated financial statements.

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2020, and of its financial performance for the year then ended in accordance with accounting principles generally accepted in the Czech Republic.

Basis for Opinion

We conducted our audit in accordance with the Act on Auditors and Auditing Standards of the Chamber of Auditors of the Czech Republic, which are International Standards on Auditing (ISAs), as amended by the related application clauses. Our responsibilities under this law and regulation are further described in the Auditor's Responsibilities for the Audit of the consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Act on Auditors and the Code of Ethics adopted by the Chamber of Auditors of the Czech Republic and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information in the Consolidated Annual Report

In compliance with Section 2(b) of the Act on Auditors, the other information comprises the information included in the Annual Report other than the financial statements and auditor's report thereon. The Board of Directors is responsible for the other information.

Our opinion on the consolidated financial statements does not cover the other information. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise

appears to be materially misstated. In addition, we assess whether the other information has been prepared, in all material respects, in accordance with applicable law or regulation, in particular, whether the other information complies with law or regulation in terms of formal requirements and procedure for preparing the other information in the context of materiality, i.e. whether any non-compliance with these requirements could influence judgments made on the basis of the other information.

Based on the procedures performed, to the extent we are able to assess it, we report that:

- The other information describing the facts that are also presented in the consolidated financial statements is, in all material respects, consistent with the consolidated financial statements; and
- The other information is prepared in compliance with applicable law or regulation.

In addition, our responsibility is to report, based on the knowledge and understanding of the Group obtained in the audit, on whether the other information contains any material misstatement of fact. Based on the procedures we have performed on the other information obtained, we have not identified any material misstatement of fact.

Responsibilities of the Company's Board of Directors and Supervisory Board for the Consolidated Financial Statements

The Board of Directors of AIMTEC a.s. is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the Czech Republic and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors of the company AIMTEC a.s. is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board is responsible for overseeing the Group's financial reporting process.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the above mentioned laws and regulations will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the above law or regulation, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors of the AIMTEC a.s. in the Notes to the Consolidated Financial Statements.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence about the financial information of the entities included in the Group and of its business activities in order to express an opinion on the

consolidated financial statements. We are responsible for overseeing and supervising the Group's audit. The auditor's opinion on the consolidated financial statements is our sole responsibility.

We communicate with the Board of Directors and the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Pilsen, 1 June 2021

člen KAČR

VALENTA - NOCAR, s.r.o. U Radbuzy 4, 301 00 Plzeň Audit firm licence No. 360 Ing. Josef Nocar Auditor licence No. 1942



Consolidated Balance Sheet

	ASSETS	31 Dec 2020	31 Dec 2019
		Net	Net
	TOTAL ASSETS	265,661	230,142
В.	Fixed assets	58,811	62,032
B. I.	Intangible fixed assets	8,702	10,585
B. I.2.	Valuable rights	8,650	10,518
B.I.2.1.	Software	8,650	10,516
B.I.2.2.	Other valuable rights	0	2
B.I.4.	Other intangible fixed assets	0	67
B.I.5.	Advance payments for intangible fixed assets and intangible fixed assets under development	52	0
B.I.5.2.	Intangible fixed assets under development	52	0
B.II.	Tangible fixed assets	42,450	43,250
B.II.2.	Tangible assets and sets of tangible assets	42,450	18,330
B.II.5	Advance payments for tangible fixed assets and tangible fixed assets under development	0	24,919
B.II.5.1.	Advance payments for tangible fixed assets	0	935
B.II.5.2.	Tangible fixed assets under development	0	23,984
B.IV.	Consolidation difference	7,660	8,197
	Positive consolidation difference	7,660	8,197
C.	Current assets	184,394	153,517
C.I.	Inventory	389	454
C.I.3.	Products and goods	389	454
C.I.3.2.	Goods	389	454
C.II.	Receivables	119,488	112,365
C.II.1.	Long-term receivables	15,357	16,162
C.II.1.4.	Deferred tax receivable	870	424
C.II.1.5.	Receivables – other	14,486	15,737
C.II.1.5.2	Long-term prepayments made	14,486	15,737
C.II.2.	Short-term receivables	104,131	96,203
C.II.2.1.	Trade receivables	98,479	91,605
C.II.2.4.	Receivables – other	5,652	4,599
C.II.2.4.3	State – tax receivables	151	213
C.II.2.4.4	Short-term prepayments made	2,869	3,278
C.II.2.4.5	Estimated receivables	2,506	695
C.II.2.4.6	Sundry receivables	125	413
C.IV.	Current financial assets	64,518	40,698
C.IV.2.	Cash at bank	64,518	40,698
D.	Accrued assets	22,456	14,593
D.1.	Deferred expenses	8,918	6,599
D.3.	Accrued income	13,538	7,994



	LIABILITIES	31 Dec 2020	31 Dec 2019
		Net	Net
	Thousands CZK		
	TOTAL LIABILITIES	265,661	230,142
A.	Equity	155,402	124,115
A. I.	Registered capital	2,000	2,000
A. I. 1.	Registered capital	2,000	2,000
A. IV.	Consolidated profit or loss from previous years (+/-)	119,449	95,460
A. IV. 1.	Retained consolidated earnings from previous years	119,449	95,460
A. V.	Consolidated profit or loss for the current period (+/-)	33,953	26,654
B. + C.	Liabilities	79,805	84,652
C.	Payables	79,805	84,652
C.I.	Long-term payables	10,748	15,428
C.I.2.	Payables to credit institutions	6,909	10,915
C.I.9.	Payables – other	3,838	4,513
C.I.9.3	Sundry payables	3,838	4,513
C.II.	Short-term payables	69,058	69,224
C.II	Payables to credit institutions	4,364	3,873
C.II.3.	Short-term advances received	1,465	0
C.II.4.	Trade payables	20,958	26,245
C.II.8.	Other payables	42,270	39,105
C.II.8.1.	Payables to partners	4	4
C.II.8.3.	Payables to employees	7,691	7,460
C.II.8.4.	Social security and health insurance payables	4,590	4,450
C.II.8.5.	State – tax payables and subsidies	7,917	6,155
C.II.8.6.	Estimated payables	16,797	15,681
C.II.8.7.	Sundry payables	5,271	5,354
D.	Deferred expenses	30,454	21,376
D.1.	Accrued expenses	464	422
D.2.	Deferred income	29,989	20,954



Consolidated Profit and Loss Statement

		2020	2019
	Thousands CZK	202 200	207.022
I	Revenue from sales of goods and services	303,390	297,023
II.	Sales of goods	72,275	66,812
A.	Purchased consumables and services	137,793	140,175
A.1.	Cost of goods sold	56,928	54,459
A.2.	Consumed material and energy	7,648	10,045
A.3.	Services	73,217	75,671
<u>C.</u>	Own work capitalised (+/-)	- 8,207	- 8,121
D.	Staff costs	176,540	177,799
D.1.	Payroll costs	130,926	129,472
D.2.	Social security and health insurance costs and other charges	45,614	48,327
D.2.1.	Social security and health insurance costs	43,032	44,016
D.2.2.		2,582	4,311
E.	Adjustment to values in operating activities	22,138	17,445
E.1.	Adjustments to values of intangible and tangible fixed assets	21,047	16,782
E.1.1.	Adjustments to values of intangible and tangible fixed assets – permanent	21,047	16,782
E.2.	Adjustments to inventory values	-11	-20
E.3.	Adjustment to values of receivables	565	146
E.4.	Accounting treatment of the positive consolidation difference	537	537
III.	Other operating income	1,955	4,059
III.1.	Sales of fixed assets	1,205	1,287
III.3.	Sundry operating income	750	2,772
F.	Other operating expenses	2,398	3,251
F.1.	Net book value of fixed assets sold	0	744
F.3.	Taxes and charges	1,577	1,264
F.5.	Other operating expenses	821	1,243
*	Consolidated operating profit or loss (+/-)	46,958	37,345
J.	Interest expenses and similar expenses	775	475
J.2.	Other interest expenses and similar expenses	775	475
VII.	Other financial income	6,139	1,404
K.	Other financial expenses	10,411	5,806
*	Consolidated financial profit or loss (+/-)	-5,047	-4,877
**	Consolidated profit or loss before tax (+/-)	41,912	32,468
L.	Income tax	7,959	5,814
L.1.	Due income tax	8,405	7,173
L.2.	Deferred income tax (+/-)	-446	-1,359
**	Consolidated profit or loss net of tax (+/-)	33,953	26,654
***	Consolidated profit or loss for the current period (+/-)	33,953	26,654
*	Net consolidated revenue for the current period	383,760	369,297



Notes to the Consolidated Financial Statements

1 GROUP DESCRIPTION

Consolidating entity

Company name: AIMTEC a. s.

U Prazdroje 2807/8, 301 00, Pilsen, Czech Republic

Legal form: joint-stock company

Business ID: 25201816

The company is registered in section B, file no. 558 of the Commercial Register maintained by the Regional Court in Pilsen (date of registration: 23 July 1996).

The company's main activity is consulting in the field of information technology.

Consolidated entities

Company name: AIMTEC Consulting s.r.o.

U Prazdroje 2807/8, 301 00, Pilsen, Czech Republic

Legal form: limited company

Business ID: 26320975

The company is registered in section C, file no. 13476 of the Commercial Register maintained by the

Regional Court in Pilsen (date of registration: 16 January 2001).

The company's main activity is consulting in the field of management.

The consolidating entity holds a 100% share in the equity of this consolidated entity.

	Year	2020	Year	2019
	Equity	Profit or loss	Equity	Profit or loss
AIMTEC Consulting s.r.o.	2,358	2,031	4,328	1,983

Company name: AIMTEC Outsourcing s.r.o.

U Prazdroje 2807/8, 301 00, Pilsen, Czech Republic

Legal form: limited company

Business ID: 26127407

The company is registered in section C, file no. 14356 of the Commercial Register maintained by the Regional Court in Pilsen (date of registration: 9 November 1999).

The company's main activity is consulting in the field of information technology.

The consolidating entity holds a 100% share in the equity of this consolidated entity.

	Year	2020	Year	2019
	Equity	Profit or loss	Equity	Profit or loss
AIMTEC Outsourcing s.r.o.	31,031	4,865	26,167	6,385

Since 1 January 2011, all three of the companies that are members of the group have been registered as VAT payers at the City of Pilsen Financial Office. The group's acting member is Aimtec a. s.



2 FUNDAMENTAL ACCOUNTING ASSUMPTIONS OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statement was prepared in accord with the Accounting Act, with the government decree on whose basis certain provisions of the Accounting Act are implemented, and with the Czech Accounting Standards in their wording applicable for 2020 and 2019.

Under Section 1(c)(2) of the Accounting Act, the AIMTEC group of companies is, as of 31 December 2020, a mid-sized group of entities. The consolidated financial statement compiled as of 31 December 2020 will be verified by an auditor, in accord with the relevant provisions of the Accounting Act. In accord with the provisions of Section 22(b) of the Accounting Act, the consolidating company Aimtec a. s. does not compile an annual report; the corresponding information will be included in the consolidated annual report.

The consolidated financial statement as of 31 December 2020 was compiled by direct consolidation; the full-consolidation method was used.

3 POSITIVE CONSOLIDATION DIFFERENCE

As of 31 Dec 2020 Company	Acquisition date	Purchase price	Equity		Accumulated amortisation	
AIMTEC Consulting s.r.o.	8 Apr 2015	20,000	2,358	9,154	2,594	6,560
AIMTEC Outsourcing s.r.o.	14 Nov 2011	4,000	31,031	1,590	490	1,100
Total		24,000		10,744	3,084	7,660

As of 31 Dec 2019 Company	Acquisition date	Purchase price	4. 9		Accumulated amortisation	
AIMTEC Consulting s.r.o.	8. 4. 2015	20,000	4,328	9,154	2,136	7,018
AIMTEC Outsourcing s.r.o.	14 Nov 2011	4,000	26,167	1,590	411	1,179
Total		24,000		10,744	2,547	8,197

The consolidation difference will be written off in accord with the provision of the Czech Accounting Standards over the course of 20 years.



4 GENERAL ACCOUNTING PRINCIPLES, ACCOUNTING METHODS AND THEIR CHANGES AND DEROGATIONS

In preparing the consolidated financial statements for 2020 and 2019, the consolidating entity used the following accounting principles, procedures, and valuation and depreciation methods:

INTANGIBLE FIXED ASSETS

Intangible fixed assets are valued at acquisition cost. The group's companies do not book low-value intangible assets (up to and including 60 thousand CZK) on the fixed assets accounts, but directly to expenses instead. Intangible fixed assets generated internally are valued at own costs.

TANGIBLE FIXED ASSETS

Tangible fixed assets are valued at acquisition cost. Interest and other financial expenses related to their acquisition are not included in their valuation. The group's companies do not book low-value tangible assets (up to and including 40 thousand CZK) on the fixed assets accounts, but directly to expenses instead. The costs of technical improvements of fixed assets over 40 thousand CZK increase their purchase price. Technical improvements to the leased assets are posted separately on the account on which the improved leased assets would be posted.

THE METHOD OF ESTABLISHING THE DEPRECIATION PLAN

Accounting depreciation is calculated based on the estimated useful life and is charged monthly on the last day of the month. The company decides on the specific form of depreciation plan for fixed assets included after 31 December 2001 when the asset is put into use, while accounting depreciation is not governed by tax depreciation. Assets included to this date are further depreciated according to the original depreciation plan, thus accounting depreciation is consistent with accelerated depreciation under Act No. 586/1992 Coll., the Income Tax Act, as amended at 31 December 2002, if the law governed the tax depreciation for the relevant type of asset.

LONG-TERM FINANCIAL ASSETS

Equity interests in unconsolidated subsidiaries and controlled companies and companies under substantial influence are valued at their purchase price, taking into account any reduction in value.

CURRENT FINANCIAL ASSETS

Current financial assets consist of stamps and money in bank accounts.

INVENTORY

Purchased inventory is valued at purchase prices. Given its nature and manner of its movement, the inventory is accounted for using method B.

RECEIVABLES

Receivables are stated at their nominal value. As of the financial statements date, the value of doubtful receivables is reduced by provisions charged to expenses. When determining the method of calculating the provisions, the company follows Act No. 593/1992 Coll., on reserves for determining the income tax base, as amended.

Estimated receivables are valued on the basis of expert estimates and calculations.



EQUITY

The registered capital of the parent company is stated at the amount recorded in the Commercial Register. Other capital funds are established at the company's sole discretion under the statutes.

LIABILITIES

Both long-term and short-term liabilities are stated at nominal values.

Long-term and short-term liabilities towards credit institutions are stated at their nominal values. Short-term liabilities towards credit institutions are considered to also include that portion of long-term liabilities towards credit institutions that is payable within one year from the balance-sheet date.

Estimated payables are valued on the basis of expert estimates and calculations.

FOREIGN CURRENCY TRANSACTIONS

Assets and liabilities denominated in foreign currencies are translated into Czech crowns using the current daily exchange rate published by the Czech National Bank valid at the time of their inception and at the time of the financial statements, they are translated at the rate published by the Czech National Bank valid on the last day of the reporting period.

In the case of purchase and sale of foreign currency for the Czech currency, the foreign currency is translated using the rate at which these values were actually purchased and/or sold.

Both realised and unrealised foreign exchange gains and losses are charged to the income, or respectively to the expenses of the current year.

USE OF ESTIMATES

The preparation of consolidated financial statements requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses for the reporting period. These estimates and assumptions were determined by the persons responsible on the basis of all relevant information available to them. Nevertheless, as is implied by the nature of estimation, the actual future values may differ from these estimates.

REVENUE AND EXPENSE RECOGNITION

Revenues and expenses are booked on an accrual basis, i.e. in the period to which they relate, both in substance and in time, based on the handover of goods or services, irrespective of the time of payment. Exceptions are laid down in the Accrued Expenses and Revenues company directive.

Revenues are booked inclusive of discounts and exclusive of VAT.

Estimated items are charged to expenses or revenues in the amounts known as at the balance sheet date. Revenues from unfinished customer projects are posted at the balance sheet date based on expert estimates provided by the corresponding divisions' directors.

INCOME TAX

Income tax expense is calculated separately for the individual companies of the consolidated group based on the applicable tax rate and from the accounting profit increased or decreased by the permanently or temporarily non-tax-deductible expenses and non-taxable revenue. The income tax expense in the consolidated profit and loss statement is the sum of the income tax expenses for the companies in the consolidated group.

Deferred tax is calculated separately for each company in the group and reflects the tax effects of temporary differences between the residual asset and liability values from the financial reporting standpoint and for the purpose of income tax base assessment, taking into account the period of



realisation. The consolidated deferred liability and receivable is the sum of the deferred tax liabilities and receivables of the companies in the consolidated group.

5 FIXED ASSETS

INTANGIBLE FIXED ASSETS

Purchase price In thousands CZK	Balance as of 1 Jan 2020	Acquisition	Disposal	Balance as of 31 Dec 2020
Software	70,195	9,226	0	79,421 *
Other valuable rights	60	0	0	60
Other intangible fixed assets	375	0	0	375 **
Intangible fixed assets under development	0	8,278	9,226	52
Total	70,630	18,504	9,226	79,908

^{*}of which the company's own software comprises 76,504 thousand CZK

^{**}promotional videos for the company's own software solutions on offer

Accumulated amortisation In thousands CZK	Balance as of 1 Jan 2020	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2020
Software	59,679	11,092	0	70,771
Other valuable rights	58	2	0	60
Other intangible fixed assets	308	67	0	375
Total	60,045	11,161	0	71,206
Net book value	10,585			8,702

Purchase price In thousands CZK	Balance as of 1 Jan 2019	Acquisition	Disposal	Balance as of 31 Dec 2019
Software	60,959	9,301	65	70,195 *
Other valuable rights	60	0	0	60
Other intangible fixed assets	265	110	0	375 **
Total	61,284	9,411	65	70,630

^{*}of which the company's own software comprises 67,312 thousand CZK.

^{**}promotional videos for the company's own software solutions on offer

Accumulated amortisation In thousands CZK	Balance as of 1 Jan 2019	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2019
Software	50,940	8,804	65	59,679
Other valuable rights	46	12	0	58
Other intangible fixed assets	265	43	0	308
Total	51,251	8,859	65	60,045
Net book value	10,033			10,585



TANGIBLE FIXED ASSETS

Purchase price In thousands CZK	Balance as of 1 Jan 2020	Acquisition	Disposal	Balance as of 31 Dec 2020
Tangible movable assets and sets of tangible movable assets	54,662	34,005	6,436	82,231
Cars	45,782	5,509	6,343	44,948
Hardware	8,247	2,650	93	10,804
Office furnishings	633	25,847	0	26,480
Other	0	0	0	0
Advance payments for tangible fixed assets	935	513	1,448	0
Intangible fixed assets under development	23,984	10,836	34,820	0
Total	79,582	45,354	42,705	82,231

Accumulated amortisation In thousands CZK	Balance as of 1 Jan 2020	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2020	
Tangible movable assets and sets of tangible movable assets	36,332	9,885	6,436	39,781	
Total	36,332	9,885	6,436	39,781	
Net book value	43,250			42,450	

Purchase price In thousands CZK	Balance as of 1 Jan 2019	Acquisition	Disposal	Balance as of 31 Dec 2019
Tangible movable assets and sets of tangible movable assets	54,301	7,189	6,828	54,662
Cars	42,942	6,800	3,960	45,782
Hardware	10,005	340	2,098	8,247
Furniture	1,079	49	495	633
Other	275	0	275	0
Advance payments for tangible fixed assets	0	935	0	935
Intangible fixed assets under development	0	23,984	0	23,984
Total	54,301	32,108	6,828	79,582

Accumulated amortisation In thousands CZK	Balance as of 1 Jan 2019	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2019	
Tangible movable assets and sets of tangible movable assets	34,493	8,668	6,828	36,332	
Total	34,493	8,668	6,828	36,332	
Net book value	19,808			43,250	



As of 31 December 2020, the total amount of tangible assets not stated in the balance sheet, in acquisition prices, was 5,014 thousand CZK (as of 31 December 2019: 4,621 thousand CZK).

For 24 cars financed via credit from UniCredit Leasing CZ s.r.o. with a total acquisition value in the amount of 17,349 thousand CZK, a security transfer of title has been contractually arranged.

The company's management does not believe that the market value of the tangible fixed assets differs significantly from the book value of those assets.

6 INVENTORY

Purchase price In thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Software	56	66
Hardware	342	408
Adjustments to inventory (hardware)	-9	-20
Total	389	454

These are products purchased from suppliers at the end of the current year that were supplied to customers at the beginning of the following year.

7 LONG-TERM RECEIVABLES

DEFERRED TAX RECEIVABLE / DEFERRED TAX LIABILITY

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Difference between the accounting and tax carrying values of fixed assets	-6,210	-5,903
Bonuses for current year paid in the following year (including taxes etc.)	3,163	2,943
Basis for deferred tax	-3,047	-2,960
AIMTEC a. s deferred tax (19%)	-579	-562
Difference between the accounting and tax carrying values of fixed assets	-2,072	-2,465
Bonuses for current year paid in the following year (including taxes etc.)	9,701	7,659
Basis for deferred tax	7,629	5,194
AIMTEC Outsourcing – deferred tax (19%)	1,449	987
	870	424



LONG-TERM PREPAYMENTS MADE

Thousands CZK	Amount prepaid 2020	Amount prepaid 2019	
Company			Purpose of the prepayment
CCS Česká společnost pro platební karty s.r.o.	152	152	Guarantees for the CCS cards issued
BHS Hamburk s.r.o. *	3,826	3,826	Rental of the Aimtec offices –deposit
BHS Hamburk s.r.o. *			Rental of the Aimtec offices - rent
	10,503	11,698	prepayment
Jiří Dvořák JUDr.	0	55	Rental of the offices at Hálkova 24 – permanent deposit
TESLA investiční	6	7	Office rental in Prachatice - permanent
společnost, a.s.			deposit
Total	14,486	15,737	

^{*} Following a merger as of 23 December 2020, the company name changed from the original Hamburk Business Center s.r.o. to BHS Hamburk s.r.o.

8 SHORT-TERM RECEIVABLES

TRADE RECEIVABLES

Thousands Ca	zĸ	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Within due date	e	76,145	67,810
Overdue	•	25,335	26,102
Currency differences	exchange	-511	-382
Provisions	ı	-2,490	-1,925
Total	ı	98,479	91,605

As of 31 December 2020, the Group does not register any liabilities with a maturity of more than 5 years, nor did it have any as of 31 December 2019.

All the group's companies closely follow receivables past due and evaluate all acquired information continuously.



Provisions

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019	
Tax adjustments	974		
50% of the total value of the receivable	345	0	
100% of the total value of the receivable	629	0	
Accounting adjustments	1,516	1,925	
50% of the total value of the receivable	1,103	812	
75% of the total value of the receivable	67	118	
100% of the total value of the receivable	346	995	
Total	2,490	1,925	

SHORT-TERM PREPAYMENTS

These are mainly office rent prepayments, as well as prepayments made for energy bills and services related to the rental. The advance payments were accounted for in the following period.

9 ACCRUED ASSETS

DEFERRED EXPENSES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019	
Sub-deliveries for customer projects that will be invoiced to customers in the following accounting periods	5,626	4,424	
Licences and maintenance for internal software	2,134	1,136	
Marketing costs	95	315	
Aimtec offices (Hamburk Business Center) – accrued rental	215	165	
Other (rental of parking spaces for the next accounting period, contribution to private pension and life insurance of employees for the month of January of the following year, recruitment advertising, air tickets and travel insurance for the following year, withholding tax that could not be included etc.)	848	559	
Total	8,918	6,599	

ACCRUED INCOME

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Services provided for customer projects as of 31 December of the current year that will be invoiced in the following accounting periods in accord with contracts.	13,002	7,634
Bonus (rebate) for overachieving supplier target	536	360
Total	13,538	7,994



10 LONG-TERM PAYABLES

PAYABLES TO CREDIT INSTITUTIONS

Under the agreement dated 4 December 2019, the parent company Aimtec a. s. secured a capital expenditure credit facility from Komerční banka, a.s. for office furnishings in the company's new headquarters, including building modifications. The company drew a loan in the total amount of 582 thousand EUR on 10 December 2019. Information about the interest rate and the instalment amount is subject to trade secret.

Overview of the capital expenditure loan balance

				Thousands CZK				
			Balance				Balance	
	Loan amount	Amount repaid	Short-term payables	Long-term payables	Loan amount	Amount repaid	Short-term payables	Long-term payables
2020	582	153	166	263	15,275	4,002	4,364	6,909
2019	582	0	152	430	14,789	0	3,873	10,915

Under the agreement dated 22 July 2019, the parent company Aimtec a. s. secured a revolving credit facility of up to 25 million CZK from Komerční banka, a.s. The company has not drawn a loan from this credit facility as of the financial statements date. Loan amounts under this credit facility may be drawn repeatedly until 21 July 2022. The company is obliged to repay the loan principal by 22 July 2020 at the latest. Information about the interest rate is subject to trade secret.

SUNDRY PAYABLES

On the account for other long-term liabilities, Aimtec a. s. and AIMTEC Outsourcing s.r.o. register the balances of credits provided for the purchase of fixed assets with a maturity of more than 1 year. The portion of the liabilities payable within one year is stated on the balance sheet as other short-term payables.

2020					
Provider	Number	Loan amount total Thousands CZK	Payables due within 1 year Thousands CZK	Payables over 1 year Thousands CZK	Interest rate %
UniCredit Leasing CZ s.r.o.	24	16,211	4,862	3,838	3.5
Total	24	16,211	4,862	3,838	



2019					
Provider	Number	Loan amount total Thousands CZK	Payables due within 1 year Thousands CZK	Payables over 1 year Thousands CZK	Interest rate %
UniCredit Leasing CZ s.r.o.	25	16,298	4,694	4,513	3.5
Total	25	16,298	4,964	4,513	

Information on the security transfer of title to the subject-matter of financing provided by credit agreements is provided in the section entitled "Fixed Assets".

11 SHORT-TERM PAYABLES

PAYABLES TO CREDIT INSTITUTIONS

These are repayments of the capital expenditure loan provided by Komerční banka that fall due within one year. A more detailed description is given in Section 10 – Long-term liabilities.

SHORT-TERM ADVANCES RECEIVED

This account registers advance payments from customers for goods that will not be delivered until 2021.

TRADE PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Within due date	20,434	25,778
Overdue	522	539
Currency exchange differences	2	-72
Total	20,958	26,245

PAYABLES TO EMPLOYEES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Salaries for December of the current year paid in January of the following year	7,327	7,118
Travel expenses for December of the current year paid in January of the following year	364	342
Total	7,691	7,460



SOCIAL SECURITY AND HEALTH INSURANCE PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Social security – December of the current year	3,173	3,080
Health insurance – December of the current year	1,417	1,370
Total	4,590	4,450

All payables were paid within the due dates in the following period according to applicable legal regulations.

STATE - TAX PAYABLES AND SUBSIDIES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Corporate income tax	2,052	2,335
Personal income tax – prepayments (December of the current year)	1,625	1,556
Withholding tax abroad (December of the current year)	25	0
VAT – tax liability (December of the current year)	5,511	3,824
VAT refunds unclaimed during the current year	-1,881	-2,065
Road tax – balance outstanding for the current year	10	13
Payment to the state for non-fulfilment of the quota of employees with health impairments	575	492
Total	7,917	6,155

All payables were paid within the due dates in the following period according to applicable legal regulations. Excess tax deductions were claimed in regular tax returns the following year.

ESTIMATED PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Services connected with the rental of offices for the current year invoiced by the renter		
in the year following	1,476	1,496
Sub-deliveries supplied but not invoiced as at the balance-sheet date	380	696
Reverse rebate to a major customer	0	676
Reduction of revenue according to the rate agreed in the contract with a major customer	,	
if the number of hours invoiced is exceeded	1,395	1,395
Wage bonuses for the current year paid in the following year (including taxes etc.)	12,864	10,601
Invoices not received as at the date of closing the books	40	40
Other (commission for 2019, compensation for damage caused in 2019, etc.)	642	777
Total	16,797	15,681



SUNDRY PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Credit agreements – repayments due within 1 year *	4,863	4,694
Contribution to employees' pension insurance for January of the following year	97	97
Statutory employer liability insurance for the fourth quarter of the current year	124	124
VAT – tax liability in Russia for the fourth quarter of 2019	185	308
Financial donation in 2019	0	40
Compensation for damage caused in 2019	0	91
Insurance	2	0
Total	5,271	5,354

^{*}described in detail in Section 10 of the Annex (Other liabilities)

12 DEFERRED EXPENSES

DEFERRED INCOME

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Maintenance for the following year invoiced to customers at the end of the current year	13,424	8,863
Reserved services for the following year invoiced to customers at the end of the current year	4,481	623
Services for customer projects as of 31 December of the current year invoiced in accord with contractual provisions, which will however not be provided until the following accounting period	12,084	11,236
Participation and partnership fees at the conference Trends in Automotive Logistics 2020 (TAL 2020) on the basis of contracts already in 2019 (with the conference taking place on 20 February 2020)	0	232
Total	29,989	20,954

13 LEASING

None of the group's companies has any financial leasing contracts running as of 31 December 2020, and likewise did not as of 31 December 2019.



14 OFF-BALANCE SHEET ITEMS

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Low-value tangible fixed assets	5,014	4,621
Low-value intangible fixed assets	548	548
Off-balance sheet items, total	5,562	5,169
Issued advance invoices outstanding at the balance sheet date	0	226
Received advance invoices outstanding at the balance sheet date	7	2
Operations items, total	7	228

15 INFORMATION ON TRANSACTIONS WITH ASSOCIATED PARTIES

Thousands CZK	Shareholders as of 31 Dec 2020	Board members as of 31 Dec 2020	Shareholders as of 31 Dec 2019	Board members as of 31 Dec 2019
Receivables	0	0	341	0
Provided loans	0	0	0	0
Guarantees	0	0	0	0
Trade receivables	0	0	341	0
Payables	7,352	0	6,411	0
Received loans	0	0	0	0
Credit	0	0	0	0
Trade payables	7,352	0	6,411	0
Other benefits	2,147	3,177	1,652	3,382
Monetary	0	0	0	0
Non-monetary	2,147	3,177	1,652	3,382
Cars in use	2,101	3,150	2,101	2,942
Provided services	0	0	0	0
Pension insurance, private life insurance	48	40	54	64

16 RESEARCH AND DEVELOPMENT COSTS

In 2020, none of the companies had research and development costs; the same applies for 2019.



17 SIGNIFICANT ITEMS IN THE PROFIT AND LOSS ACCOUNT STATEMENT

STRUCTURE OF REVENUES FROM THE SALE OF SERVICES AND GOODS

	2020		2019	
Thousands CZK	Domestic	Foreign	Domestic	Foreign
Total revenues from services	146,950	156,440	154,433	142,590
Consulting	74,472	79,213	88,816	81,727
Maintenance (self-provided and purchased)	25,588	15,526	21,510	14,705
Periodic support fees	17,857	20,692	16,088	21,823
Sales of own software	23,868	36,025	24,201	18,386
Other (consultants' travel expenses, marketing, private fuel costs for employees, handling, shipping etc.)	5,165	4,984	3,817	5,949
Revenues from the sales of services, total	55,914	16,361	59,851	6,961
Hardware	50,139	12,031	51,900	4,757
Software	5,775	4,330	7,951	2,204

STRUCTURE OF FOREIGN REVENUE BY COUNTRY

	2020		2019	
	Thousands CZK	Share in foreign sales	Thousands CZK	Share in foreign sales
Europe, total	159,772	92.46%	135,321	90.49%
Germany	52,906	30.62%	55,819	37.32%
Poland	26,761	15.49%	9,972	6.67%
Slovakia	19,238	11.13%	21,229	14.20%
Great Britain	13,609	7.88%	7,740	5.18%
Ireland	9,820	5.68%	3,832	2.56%
Other countries	37,437	21.67%	36,728	24.56%
South Africa	4,498	2.60%	0	0%
United States of America	4,078	2.36%	6,565	4.39%
Morocco	3,415	1.98%	2,183	1.46%
Other countries	1,038	0.60	5,481	3.67%
Total	172,801		149,551	



SERVICES (costs)

Thousands CZK	31 Dec 2020	31 Dec 2019
Sub-deliveries for customer projects (consulting services, maintenance)	18,395	19,886
Employees' travel expenses	3,079	9,250
Promotion costs	14,227	14,981
Rent (offices, parking spaces, etc.)	12,367	7,691
Other	25,149	23,862
Total	73,217	75,671

OWN WORK CAPITALISED

Thousands CZK	31 Dec 2020	31 Dec 2019
Development work delivered by employees in developing the company's DCIx proprietary software	3,847	3,643
Development work delivered by employees in developing the company's ClouEDI proprietary software	4,360	4,478
Total	8,207	8,121

OTHER COSTS (EMPLOYEE BENEFITS)

Thousands CZK	31 Dec 2020	31 Dec 2019
Contribution to employee meal vouchers	1,246	2,020
Contribution to private pension insurance for employees	641	1,157
Other	695	1,134
Total	2,582	4,311

Employee benefits were reduced in 2020 as a preventive cost-saving measure as a result of the Covid-19 pandemic.

OTHER FINANCIAL INCOME

Other financial income comprises currency exchange gains.

OTHER FINANCIAL EXPENSES

Thousands CZK	31 Dec 2020	31 Dec 2019
Currency exchange losses	6,318	2,342
Gifts	982	632
Insurance	2,905	2,410
Bank charges	206	421
Total	10,411	5,806



18 ASSUMPTION OF THE GROUP'S CONTINUED OPERATION

The group's consolidated financial statement as of 31 December 2020 was compiled on a going concern basis. The included financial statement therefore does not contain any provisions that might result from uncertainty in this regard.

19 SIGNIFICANT EVENTS AFTER THE BALANCE-SHEET DATE

In relation to the global pandemic of COVID-19, which caused extensive economic damage worldwide, the group's top management conducted a detailed impact and risk assessment, concluding that the going concern assumption is still appropriate for the Aimtec Group and that no significant uncertainty arises with respect to the going concern assumption. The group's management will continue to monitor the potential impact and will take all possible steps to mitigate any adverse effects on the group's companies and employees. As a result, the consolidated financial statement as of 31 December 2020 was compiled on the assumption that the group will be able to continue its operations.

Drafted by: Michaela Stoklasová

Balance-sheet date: 31 Dec 2020

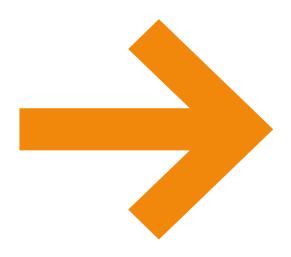
Date of drafting of the consolidated financial statements: 1 June 2021

Jaroslav Follprecht, Vice Chairman Aimtec a. s.



Report on Relationships

AIMTEC a. s. 2020





REPORT PURSUANT TO SECTION 82 ET SEQ. OF THE BUSINESS CORPORATIONS ACT ON RELATIONSHIPS BETWEEN A CONTROLLED ENTITY AND A CONTROLLING ENTITY AND RELATIONSHIPS BETWEEN A CONTROLLED ENTITY AND OTHER ENTITIES CONTROLLED BY THE SAME CONTROLLING ENTITY, FOR THE 2020 ACCOUNTING PERIOD

1 STRUCTURE OF RELATIONSHIPS BETWEEN THE CONTROLLING ENTITY AND THE ENTITIES CONTROLLED BY THE SAME CONTROLLING ENTITY

Controlled Entity

AIMTEC a. s., 25201816, with registered office at U Prazdroje 2807/8, Pilsen, Czech Republic, postal code: 301 00, registered in section B, file no. 558 of the Commercial Register maintained by the Regional Court in Pilsen

Controlling Entities

Jaroslav Follprecht (born 9 January 1960, permanent residence at Havlíčkova 761/15, 301 00 Pilsen) **Ing. Roman Žák** (born 13 May 1967, permanent residence at Libušínská 736/39d, 326 00 Pilsen)

Entities Controlled by the Same Controlling Entity

AIMTEC Consulting s.r.o., Business ID: 26320975, with registered office at U Prazdroje 2807/8, Pilsen, Czech Republic, postal code: 301 00, registered in section C, file no. 13476 of the Commercial Register maintained by the Regional Court in Pilsen.

AIMTEC Outsourcing s.r.o., Business ID: 26127407, with registered office at U Prazdroje 2807/8, , Pilsen, Czech Republic, postal code: 301 00, registered in section C, file no. 14356 of the Commercial Register maintained by the Regional Court in Pilsen.



Description of Relationships

The controlling entities, Mr. Jaroslav Follprecht and Mr. Roman Žák, each own 50% of the registered shares in the controlled entity and thus indirectly control both AIMTEC Consulting and AIMTEC Outsourcing.

In relation to Aimtec a. s., Mr. Jaroslav Follprecht and Mr. Roman Žák are persons acting in agreement under Section 78 of the Business Corporations Act.

Aimtec a. s. has a 100% share in the companies listed in Section 1.3. Within these companies, it exercises a direct, controlling influence in the sense of Sections 74 and 75 of the Business Corporations Act and forms a group together with these entities.

2 ROLE OF THE CONTROLLED ENTITY

Within the group of the three above-mentioned companies, no clear-cut roles are set for each individual one. All of these companies provide IT solutions for the automotive industry and for manufacturing, logistics and distribution firms. Within the individual companies, different types of offered products prevail slightly in the provision of these services – in the case of Aimtec a. s. these are its own products DCIx and ClouEDI, along with the supplier-provided product ASPROVA.

When making transactions with third parties, all three of these companies work on the basis of shared terms and conditions applicable for the entire group.

3 METHOD AND MEANS OF CONTROL

The entity is controlled through the General Meeting and the Board of Directors. The controlling persons are in the positions of Chairman and Vice Chairman of the Board of Directors.

4 OVERVIEW OF MUTUAL CONTRACTS

AIMTEC a. s. and Mr. Jaroslav Follprecht, Mr. Roman Žák

- License agreement
 - "ClouEDI" trademark
- License agreement
 - "AIMTEC" trademark
- License agreement
 - "aimagazine" trademark
- License agreement
 - "Be Digital.Faster.AIMTEC" trademark



License agreement

"aimtec.cloud" trademark

The above-stated trademarks are owned by Mr. Jaroslav Follprecht and Mr. Roman Žák, who grant Aimtec a. s. the right to use them under the license agreements.

AIMTEC a. s. and AIMTEC Outsourcing s.r.o.

- Contract on Mutual Provision of Consulting Services
 - Two contracts for mutual performance
- Contract on Mutual Rental of Company Vehicles
 - Two contracts for mutual performance
- Contract for Event Host Services and Organising Services at the TAL 2020 Conference
 - AIMTEC Outsourcing s.r.o. provides services to AIMTEC a. s.
- Agreement on Cooperation in Organising the Trends in Automotive Logistics 2020 (TAL20)
 Conference and Accompanying Events on 20 February 2020
 - The agreement between all three of the group's companies that governs the distribution of the overall costs of organising the conference

AIMTEC a. s. and AIMTEC Consulting s.r.o.

- Contract on Mutual Provision of Consulting Services
 - Two contracts for mutual performance
- Agreement on Cooperation in Organising the Trends in Automotive Logistics 2020 (TAL20)
 Conference and Accompanying Events on 20 February 2020
 - The agreement between all three of the group's companies that governs the distribution of the overall costs of organising the conference
- Contract for Services Related to the Organisation of a Conference
 - Aimtec a. s. provides the organisation team for the Trends in Automotive Logistics conference

AIMTEC Outsourcing s.r.o. and AIMTEC Consulting s.r.o.

- Contract on Mutual Provision of Consulting Services
 - Two contracts for mutual performance
- Agreement on Cooperation in Organising the Trends in Automotive Logistics 2020 (TAL20)
 Conference and Accompanying Events on 20 February 2020
 - The agreement between all three of the group's companies that governs the distribution of the overall costs of organising the conference

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5 EVALUATION OF WHETHER OR NOT ANY HARM WAS CAUSED TO THE CONTROLLED ENTITY, AND EVALUATION OF ITS SETTLEMENT UNDER SECTIONS 71 AND 72

The companies maintain standard supplier-customer relations, in which the usual prices apply. For this reason it can be concluded that none of the controlling or controlled entities were placed at an advantage or disadvantage.

ADVANTAGES AND DISADVANTAGES
ARISING FROM THE RELATIONSHIPS
BETWEEN THE CONTROLLING ENTITY AND
THE CONTROLLED ENTITIES

The relationships among the entities listed in section (1) of this Annual Report lead to advantages for Aimtec a. s.; these primarily include a better market position, the possibility of using trademarks, and the use of the know-how of the associated entities.

No disadvantages and no risks arise for the controlled entity from the relationships mentioned above.

In Pilsen on 31 March 2021

Jaroslav Follprecht

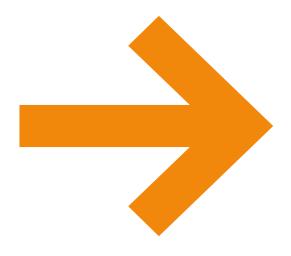
Vice Chairman AIMTEC a. s.



Independent Auditor's Report and Financial Statements

AIMTEC a. s.

31 December 2020





INDEPENDENT AUDITOR'S REPORT

To the shareholders of the company AIMTEC a.s.

Opinion

We have audited the accompanying financial statements of AIMTEC a.s., identification number 252 01 816 (hereinafter also the "Company") prepared in accordance with accounting principles generally accepted in the Czech Republic, which comprise the balance sheet as at 31 December 2020, the income statement, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information. For details of the Company, see Note 1 to the financial statements.

In our opinion, the financial statements give a true and fair view of the financial position of AIMTEC a.s. as at 31 December 2020, and of its financial performance and its cash flows for the year then ended in accordance with accounting principles generally accepted in the Czech Republic.

Basis for Opinion

We conducted our audit in accordance with the Act on Auditors and Auditing Standards of the Chamber of Auditors of the Czech Republic, which are International Standards on Auditing (ISAs), as amended by the related application clauses. Our responsibilities under this law and regulation are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Act on Auditors and the Code of Ethics adopted by the Chamber of Auditors of the Czech Republic and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information in the Annual Report

In compliance with Section 2(b) of the Act on Auditors, the other information comprises the information included in the Annual Report other than the financial statements and auditor's report thereon. The Board of Directors is responsible for the other information.

As stated in Note 1 to the financial statements, AIMTEC a.s. does not compile the individual annual report because it intends to include the relevant information in the consolidated annual report. For this reason, our comments on other information are not part of this auditor's report.



Responsibilities of the Company's Board of Directors and Supervisory Board for the Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the Czech Republic and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board is responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the above mentioned laws and regulations will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the above law or regulation, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, design and perform audit procedures responsive to those risks, and obtain
 audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from
 error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
 override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of
 accounting and, based on the audit evidence obtained, whether a material uncertainty exists
 related to events or conditions that may cast significant doubt on the Company's ability to
 continue as a going concern. If we conclude that a material uncertainty exists, we are required to

draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors and the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Pilsen, 1 June 2021

Clen KAČR

VALENTA - NOCAR, s.r.o. U Radbuzy 429/4, 301 00 Plzeň Audit firm licence No. 360 Ing. Josef Nocar Auditor licence No. 1942



Balance sheet

ASSETS Adjustment Net Net Thomas in Adjustment Net Net Net Thomas in Adjustment Net Ne						31 Dec
TOTAL ASSETS 352,478 92,352 260,126 217,557		ASSETS		31 Dec 2020		2019
TOTAL ASSETS			Gross	Adjustment	Net	Net
B. Fixed assets 159,082 90,073 69,009 70,680 B. I. Intangible fixed assets 68,434 60,182 8,272 10,579 2. Valuable rights 68,027 59,807 8,220 10,512 2.2. Other valuable rights 60 60 0 0 4. Other intangible fixed assets 375 375 0 67 5. Advance payments for intengible fixed assets and intangible fixed assets 52 0 52 0 8.II. Tangible fixed assets under development 66,622 29,891 36,737 31,1182 2. Intangible fixed assets under development development 66,628 29,891 36,737 31,1182 3. Tangible movable assets and sta of tangible fixed assets under 0 0 0 24,919 5.1. Advance payments for fixed assets and tangible fixed assets under 0 0 0 24,919 5.2. Tangible movable assets and tangible fixed assets under development 0 0 0 23,984 </td <td></td> <td></td> <td>272.472</td> <td>22.222</td> <td>202.120</td> <td></td>			272.472	22.222	202.120	
B. I. Intangible fixed assets 68,454 60,182 8,272 10,579 2. Valuable rights 68,027 59,807 8,220 10,512 2.1. Software 67,967 59,747 8,220 10,512 2.2. Other valuable rights 60 60 60 2 4. Other intangible fixed assets 375 375 0 67 5. Advance payments for intangible fixed assets and intangible fixed assets 52 0 52 0 8. II. Tangible fixed assets under development 52 0 52 0 8. II. Tangible movable assets and sets of tangible movable assets 66,628 29,891 36,737 36,101 2. Tangible fixed assets and sets of tangible fixed assets under 0 0 0 24,919 5. Advance payments for fixed assets and tangible fixed assets under 0 0 0 24,919 5.1. Advance payments for fixed assets 40 0 0 0 23,984				-		
2. Valuable rights 68,027 59,807 8,220 10,512 2.1. Software 67,967 59,747 8,220 10,512 2.2. Other valuable rights 60 60 60 0 2 4. Other valuable fixed assets 375 375 0 67 5. Advance payments for intangible fixed assets and intangible fixed assets 52 0 52 0 8.II. Tangible fixed assets under development 52 0 52 0 8.II. Tangible fixed assets under development 66,628 29,891 36,737 11,182 5. Advance payments for fixed assets and tangible fixed assets under 0 0 0 24,919 6.1. Advance payments for fixed assets and tangible fixed assets under 0 0 0 24,919 5.2. Tangible fixed assets under development 0 0 0 0 23,958 8.II. Long-term financial assets 0 0 0 0 23,989						
2.1. Software						
2.2. Other valuable rights 60 60 0 2 4. Other intangible fixed assets 375 375 0 67 5. Advance payments for intangible fixed assets and intangible fixed assets 52 0 52 0 5.2 Intangible fixed assets under development 52 0 52 0 8.II. Tangible fixed assets under development 66,628 29,891 36,737 11,182 5. Advance payments for fixed assets of tangible movable assets under development 0 0 0 24,919 5.1. Advance payments for fixed assets and tangible fixed assets under development 0 0 0 24,919 5.1. Advance payments for fixed assets under development 0 0 0 23,984 8.III. Long-term financial assets 24,000 0 0 23,984 8.III. Long-term financial assets 24,000 0 24,000 24,000 C. Current assets 171,504 2,779 169,225 133,744	-			*		
4. Other intangible fixed assets 375 375 0 67 5. Advance payments for intangible fixed assets and intangible fixed assets with of development 52 0 52 0 5.2. Intangible fixed assets under development 52 0 52 0 8. II. Tangible fixed assets 66,628 29,891 36,737 36,101 2. Tangible movable assets and sets of tangible movable assets 66,628 29,891 36,737 11,182 5. Advance payments for fixed assets and tangible fixed assets under 0 0 0 24,919 development 0 0 0 0 24,919 development 0 0 0 0 24,919 development 0 0 0 24,909 0 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 2	2.1.		67,967	59,747	8,220	10,510
5. Advance payments for intangible fixed assets and intangible fixed assets under development 52 0 52 0 5.2 Intangible fixed assets under development 52 0 52 0 B.II. Tangible fixed assets 66,628 29,891 36,737 36,101 2. Tangible movable assets and sets of tangible movable assets 66,628 29,891 36,737 11,182 5. Advance payments for fixed assets and tangible fixed assets under development 0 0 0 24,919 6.1. Advance payments for fixed assets 0 0 0 0 23,984 5.1. Advance payments for fixed assets 0 0 0 0 23,984 5.1. Advance payments for fixed assets under development 0 0 0 23,984 6.1. Advance payments for fixed assets under development 0 0 0 23,984 8.III. Long-term financial assets 24,000 0 24,000 24,000 24,000 1. Long-term financial assets <td>2.2.</td> <td>Other valuable rights</td> <td>60</td> <td>60</td> <td>0</td> <td>2</td>	2.2.	Other valuable rights	60	60	0	2
under development 5.2 Intangible fixed assets under development 5.2 0 5.2 0 B. III. Tangible fixed assets subsets 66,628 29,891 36,737 36,101 2. Tangible movable assets and sets of tangible movable assets 66,628 29,891 36,737 11,182 5. Advance payments for fixed assets and tangible fixed assets under development 0 0 0 24,919 5.1. Advance payments for fixed assets 0 0 0 23,984 5.1. Advance payments for fixed assets 0 0 0 23,984 6.II. Long-term financial assets 24,000 0 24,000	4.	Other intangible fixed assets	375	375	0	67
B. III. Tangible fixed assets 66,628 29,891 36,737 36,101	5.		52	0	52	0
2. Tangible movable assets and sets of tangible movable assets 66,628 29,891 36,737 11,182 5. Advance payments for fixed assets and tangible fixed assets under development 0 0 0 24,919 5.1. Advance payments for fixed assets 0 0 0 0 335 5.2. Tangible fixed assets under development 0 0 0 24,000	5.2	Intangible fixed assets under development	52	0	52	0
5. Advance payments for fixed assets and tangible fixed assets under development 0 0 24,919 5.1. Advance payments for fixed assets 0 0 0 0 935 5.2. Tangible fixed assets under development 0 0 0 23,984 8. III. Long-term financial assets 24,000 0 24,000 24,	B. II.	Tangible fixed assets	66,628	29,891	36,737	36,101
development 5.1. Advance payments for fixed assets 0 0 0 935 5.2. Tangible fixed assets under development 0 0 0 23,984 B. III. Long-term financial assets 24,000 0 24,00 24,000 24,000 <t< td=""><td>2.</td><td>Tangible movable assets and sets of tangible movable assets</td><td>66,628</td><td>29,891</td><td>36,737</td><td>11,182</td></t<>	2.	Tangible movable assets and sets of tangible movable assets	66,628	29,891	36,737	11,182
5.2. Tangible fixed assets under development 0 0 23,984 B. III. Long-term financial assets 24,000 0 24,000 38,9 38.9 454 454 454 454 454 454 454 454 454 454 454 454 454 454 454 15,719 456 15,	5.		0	0	0	24,919
B. III. Long-term financial assets 24,000 0 24,000 36,45 454 454 36 454 <th< td=""><td>5.1.</td><td>Advance payments for fixed assets</td><td>0</td><td>0</td><td>0</td><td>935</td></th<>	5.1.	Advance payments for fixed assets	0	0	0	935
1. Shares – controlled or controlling entity 24,000 0 24,000 24,000 C. Current assets 171,504 2,279 169,225 133,744 C. I. Inventory 398 9 389 454 3. Products and goods 398 9 389 454 3.2. Goods 398 9 389 454 C. II. Receivables 116,906 2,270 114,636 103,395 1. Long-term receivables 14,468 0 14,468 15,719 1.5. Receivables – other 14,468 0 14,468 15,719 1.5. C. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 <th< td=""><td>5.2.</td><td>Tangible fixed assets under development</td><td>0</td><td>0</td><td>0</td><td>23,984</td></th<>	5.2.	Tangible fixed assets under development	0	0	0	23,984
C. Current assets 171,504 2,279 169,225 133,744 C. I. Inventory 398 9 389 454 3. Products and goods 398 9 389 454 3.2. Goods 398 9 389 454 C. II. Receivables 116,906 2,270 114,636 103,395 1. Long-term receivables 14,468 0 14,468 15,719 1.5. Receivables – other 14,468 0 14,468 15,719 1.5. Long-term prepayments made 14,468 0 14,468 15,719 1.5. Receivables – other 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 0 2.4.5. E	B. III.	Long-term financial assets	24,000	0	24,000	24,000
C. I. Inventory 398 9 389 454 3. Products and goods 398 9 389 454 3.2. Goods 398 9 389 454 C. II. Receivables 116,906 2,270 114,636 103,395 1. Long-term receivables 14,468 0 14,468 15,719 1.5. Receivables – other 14,468 0 14,468 15,719 1.5. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables </td <td>1.</td> <td>Shares – controlled or controlling entity</td> <td>24,000</td> <td>0</td> <td>24,000</td> <td>24,000</td>	1.	Shares – controlled or controlling entity	24,000	0	24,000	24,000
3. Products and goods 398 9 389 454 3.2. Goods 398 9 389 454 C. II. Receivables 116,906 2,270 114,636 103,395 1. Long-term receivables 14,468 0 14,468 15,719 1.5.2. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 <	C.	Current assets	171,504	2,279	169,225	133,744
3.2. Goods 398 9 389 454 C. II. Receivables 116,906 2,270 114,636 103,395 1. Long-term receivables 14,468 0 14,468 15,719 1.5. Receivables – other 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 0 21,892	C. I.	Inventory	398	9	389	454
C. II. Receivables 116,906 2,270 114,636 103,395 1. Long-term receivables 14,468 0 14,468 15,719 1.5. Receivables – other 14,468 0 14,468 15,719 1.5. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892	3.	Products and goods	398	9	389	454
1. Long-term receivables 14,468 0 14,468 15,719 1.5. Receivables – other 14,468 0 14,468 15,719 1.5.2. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640	3.2.	Goods	398	9	389	454
1.5. Receivables – other 14,468 0 14,468 15,719 1.5.2. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	C. II.	Receivables	116,906	2,270	114,636	103,395
1.5.2. Long-term prepayments made 14,468 0 14,468 15,719 2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	1.	Long-term receivables	14,468	0	14,468	15,719
2. Short-term receivables 102,438 2,270 100,168 87,676 2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	1.5.	Receivables – other	14,468	0	14,468	15,719
2.1. Trade receivables 96,996 2,270 94,726 80,510 2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	1.5.2.	Long-term prepayments made	14,468	0	14,468	15,719
2.4. Receivables – other 5,442 0 5,442 7,166 2.4.3. State – tax receivables 0 0 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.	Short-term receivables	102,438	2,270	100,168	87,676
2.4.3. State – tax receivables 0 0 0 0 2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.1.	Trade receivables	96,996	2,270	94,726	80,510
2.4.4. Short-term prepayments made 2,864 0 2,864 2,612 2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.4.	Receivables – other	5,442	0	5,442	7,166
2.4.5. Estimated receivables 2,506 0 2,506 695 2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.4.3.	State – tax receivables	0	0	0	0
2.4.6. Sundry receivables 72 0 72 3,859 C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.4.4.	Short-term prepayments made	2,864	0	2,864	2,612
C. IV. Current financial assets 54,200 0 54,200 29,895 2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.4.5.	Estimated receivables	2,506	0	2,506	695
2. Cash at bank 54,200 0 54,200 29,895 D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	2.4.6.	Sundry receivables	72	0	72	3,859
D. Accrued assets 21,892 0 21,892 13,133 1. Deferred expenses 8,640 0 8,640 6,187	C. IV.	Current financial assets	54,200	0	54,200	29,895
1. Deferred expenses 8,640 0 8,640 6,187	2.	Cash at bank	54,200	0	54,200	29,895
<u> </u>	D.	Accrued assets	21,892	0	21,892	13,133
3. Accrued income 13,252 0 13,252 6,946	1.	Deferred expenses	8,640	0	8,640	6,187
	3.	Accrued income	13,252	0	13,252	6,946



	LIABILITIES	31 Dec 2020	31 Dec 2019
		Net	Net
	Thousands CZK		
	TOTAL LIABILITIES	260,126	217,557
A.	Equity	138,352	109,424
A. I.	Registered capital	2,000	2,000
1.	Registered capital	2,000	2,000
A. IV.	Profit or loss from previous years (+/-)	104,759	88,600
1.	Retained earnings or accumulated losses of previous years (+/-)	104,759	88,600
A. V.	Profit or loss for the current period (+/-)	31,593	18,824
B. + C.	Liabilities	91,645	87,530
C.	Payables	91,645	87,530
C.I.	Long-term payables	10,043	13,726
2.	Payables to credit institutions	6,910	10,915
8.	Deferred tax liability	579	562
9.	Payables – other	2,554	2,249
9.3.	Sundry payables	2,554	2,249
C.II.	Short-term payables	81,602	73,804
2.	Payables to credit institutions	4,365	3,873
3.	Short-term advances received	1,465	0
4.	Trade payables	57,542	53,495
8.	Other payables	18,230	22,506
8.3.	Payables to employees	2,243	2,231
8.4.	Social security and health insurance payables	1,152	1,229
8.5.	State – tax payables and subsidies	5,916	4,077
8.6.	Estimated payables	5,691	5,942
8.7.	Sundry payables	3,228	2,957
D.	Accruals and deferrals	30,129	20,603
D.1.	Accrued expenses	140	107
D.2.	Deferred income	29,989	20,496



Profit and Loss Statement

		2020	2019
	Thousands CZK		
I.	Revenue from sales of goods and services	280,491	262,785
II.	Sales of goods	69,252	61,738
A.	Purchased consumables and services	225,881	214,726
1.	Cost of goods sold	55,017	51,660
2.	Consumed material and energy	3,329	5,093
3.	Services	167,535	157,973
C.	Own work capitalised (-)	-1,499	-896
D.	Staff costs	50,455	52,813
1.	Payroll costs	38,400	38,931
2.	Social security and health insurance costs and other charges	12,055	13,882
2.1.	Social security and health insurance costs	11,331	12,691
2.2.	Other charges	724	1,191
E.	Adjustment to values in operating activities	18,496	14,424
1.	Adjustments to values of intangible and tangible fixed assets	18,132	14,321
1.1.	Adjustments to values of intangible and tangible fixed assets – permanent	18,132	14,321
2.	Adjustments to inventory values	-11	-20
3.	Adjustment to values of receivables	375	123
III.	Other operating income	7,980	7,712
1.	Sales of fixed assets	941	593
3.	Sundry operating income	7,039	7,119
F.	Other operating expenses	26,097	23,864
1.	Net book value of fixed assets sold	0	134
3.	Taxes and charges	701	500
5.	Other operating expenses	25,396	23,230
*	Operating profit or loss (+/-)	38,293	27,304
IV.	Revenues from long-term financial assets – ownership interests	4,000	0
1.	Revenues from equity interests – controlled or controlling entity	4,000	0
J.	Interest expenses and similar expenses	537	272
2.	Other interest expenses and similar expenses	537	272
VII.	Other financial income	5,296	1,318
K.	Other financial expenses	8,779	4,303
*	Profit or loss from financial operations (+/-)	-20	-3,257
**	Profit or loss before tax	38,273	24,047
L.	Income tax	6,680	5,223
1.	Due income tax	6,663	5,744
2.	Deferred income tax (+/-)	17	-521
**	Profit or loss after tax (+/-)	31,593	18,824
***	Profit or loss for the current period (+/-)	31,593	18,824
*	Net turnover for the current period	367,019	333,553



Cash Flow Statement

		2020	2019
Thousand	s		
P.	Cash and cash equivalents at the beginning of the accounting period	29,895	43,337
Z.	Accounting profit or loss before tax	38,273	
A.1.1	Adjustments for non-cash transactions	17,516	13,923
A.1.1.	Depreciation of fixed assets (+) excluding the net book value of fixed assets sold, and	•	
	amortisation of a provision for acquired assets (+/-)	18,132	14,321
A.1.2.	Change in the provision amount, reserves	364	103
A.1.3.	Profit (loss) from the sale of fixed assets (-/+)	-940	-458
A.1.4.	Income from profit shares	0	0
A.1.5.	Interest expense (+) except interest included in the valuation of fixed assets, and interest income (-)	0	0
A.1.6.	Other non-cash transactions	-39	-42
A.*	Net cash flow from operating activities before tax and changes in working capital	55,789	37,971
A.2.	Changes in non-cash working capital	-3.472	
A.2.1.	Changes in receivables from operating activities (+/-), deferred expenses and accrued	0,2	21,001
	income and estimated receivables	-18,102	-32,982
A.2.2.	Change in short-term payables from operating activities (+/-), accrued expenses and accrued income estimated payables	14,554	12,083
A.2.3.	Change in inventory (+/-)	76	-155
A.2.4.	Change in current financial assets other than cash and cash equivalents	0	0
A.**	Net cash flow from operating activities before tax	52,318	16,917
A.3.	Interest paid except interest included in the valuation of fixed assets (-)	0	0
A.4	Interest received (+)	0	0
A.5.	Income tax paid and additional tax assessments for previous periods (-)	-6,704	-2,859
A.7.	Profit shares received (+)	0	0
A.***	Net cash flow from operating activities	45,613	14,057
B.1.	Fixed asset expenditures	-15,578	-35,007
B.2.	Revenues from the sale of fixed assets	940	593
B.3.	Loans provided to associated parties	0	0
B.4.	Other cash flows from investing activities	0	0
B.***	Net cash flow from investing activities	-14,637	-34,415
C.1.	Impact of changes in long-term payables or short-term payables in financial activities	-4,005	10,915
C.2.	Impact of changes in equity on cash and cash equivalents	-2,665	-4,000
C.2.1.	Increase in cash and cash equivalents due to increase in registered capital, share premium, reserve fund, including prepayments made for this increase (+)	0	0
C.2.2.	Capital payments to partners (-)	0	0
C.2.3.	Other cash deposits made by partners and shareholders (+)	0	0
C.2.4.	Reimbursement of loss by partners (+)	0	0
C.2.5.	Payments made from funds (-)	0	0
C.2.6.	Dividends or profit shares paid including withholding tax paid	-2,665	•
C.3.	Other changes in financial activities	0	
C.***	Net cash flow from financial activities	-6,671	•
F.	Net increase/decrease in cash	24,305	
R.	Cash and cash equivalents at the end of the period	54,200	



Notes to the Financial Statements

1 COMPANY DESCRIPTION

Company name: AIMTEC a. s.

U Prazdroje 2807/8, 301 00, Pilsen, Czech Republic

Legal form: joint-stock company

Business ID: 25201816

The company is registered in section B, file no. 558 of the Commercial Register maintained by the Regional Court in Pilsen (date of registration: 23 July 1996).

Bank account: Komerční banka, Pilsen Account number: 4822530287/0100

The company's main activity is consulting in the field of information technology.

On 1 January 2011, the company became a member of the group registered for VAT with the City of Pilsen Financial Office. The Company is the representative member of the group; the other members of the group are AIMTEC Consulting s.r.o. (ID 26320975) and AIMTEC Outsourcing s.r.o. (ID 26127407).

Pursuant to Section 1b(2) of the Accounting Act, the company is a mid-sized entity as of 31 December 2020. In accord with Section 20(1) of the Accounting Act, the financial statements compiled as of 31 December 2020 will be verified by an auditor.

Aimtec a. s. is the consolidating entity for a mid-sized group of entities that also comprises AIMTEC Consulting s.r.o. and AIMTEC Outsourcing s.r.o. (consolidated entities). The consolidated financial statement will be prepared in accord with Czech accounting regulations. In accord with the provisions of Section 22 of the Accounting Act, Aimtec a. s. does not compile an annual report; the corresponding information will be included in the consolidated annual report.

AVERAGE NUMBER OF EMPLOYEES (CONVERTED TO FULL-TIME EQUIVALENTS)

	2020 2019			
	Total number of employees	Managers	Total number of employees	Managers
Average number of employees	31	8	34	8

REMUNERATION PAID TO THE MEMBERS OF MANAGEMENT AND CONTROL BODIES

Thousands CZK	2020	2019
Members of the management bodies	4,320	4,320
Members of the control bodies	24	24
Total	4,344	4,344

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2 FUNDAMENTAL ACCOUNTING ASSUMPTIONS OF THE FINANCIAL STATEMENTS

Accounts are kept on the basis of the legal regulations applicable on the territory of the Czech Republic. The financial statement was compiled in accord with the Accounting Act, with the government decree on whose basis certain provisions of the Accounting Act are implemented, and with the Czech Accounting Standards in their wording applicable for 2020.

GENERAL ACCOUNTING PRINCIPLES, ACCOUNTING METHODS AND THEIR CHANGES AND DEROGATIONS

The company applied the following accounting principles, procedures, valuation and depreciation methods in preparing the annual financial statements for 2020:

INTANGIBLE FIXED ASSETS

Intangible fixed assets are valued at acquisition cost. The company does not book low-value intangible assets (up to and including 60 thousand CZK) on the fixed assets accounts, but directly to expenses instead. Intangible fixed assets generated internally are valued at own costs.

TANGIBLE FIXED ASSETS

Tangible fixed assets are valued at acquisition cost. Interest and other financial expenses related to their acquisition are not included in their valuation. Tangible movable assets and sets of tangible movable assets with a separate technical and economic purpose with a useful life of more than one year and a valuation of up to 40 thousand CZK which constitute the equipment and furnishings of leased office space are treated as low-value tangible fixed assets and booked as fixed assets. Other tangible movable assets and sets of tangible movable assets with a useful life of more than one year and a valuation of 20 to 40 thousand CZK are considered to constitute low-value tangible assets, which are charged directly to expenses. The costs of technical improvements of fixed assets over 40 thousand CZK increase their acquisition cost. Technical improvements to the leased assets are posted separately on the account on which the improved leased assets would be posted.

THE METHOD OF ESTABLISHING THE DEPRECIATION PLAN

Accounting depreciation is calculated based on the estimated useful life and is charged monthly on the last day of the month. The company decides on the specific form of depreciation plan for fixed assets included after 31 December 2001 when the asset is put into use, while accounting depreciation is not governed by tax depreciation. Assets included to this date are further depreciated according to the original depreciation plan, thus accounting depreciation is consistent with accelerated depreciation



under Act No. 586/1992 Coll., the Income Tax Act, as amended at 31 December 2002, if the law governed the tax depreciation for the relevant type of asset.

LONG-TERM FINANCIAL ASSETS

The shares in the registered capital of companies are stated at acquisition prices. If the accounting value of financial investments drops, the difference is treated as a temporary impairment and is stated as a provision.

CURRENT FINANCIAL ASSETS

Current financial assets consist of stamps and money in bank accounts.

INVENTORY

Purchased inventory is valued at purchase prices. Given its nature and manner of its movement, the inventory is accounted for using method B.

RECEIVABLES

Receivables are stated at their nominal value. As of the financial statements date, the value of doubtful receivables is reduced by provisions charged to expenses, shown in the balance sheet in the "adjustment" column.

When determining the method of calculating the provisions, the company follows Act No. 593/1992 Coll., on reserves for determining the income tax base, as amended.

Estimated receivables are valued on the basis of expert estimates and calculations.

EQUITY

The registered capital of the company is stated at the amount recorded in the Commercial Register. Other capital funds are established at the company's sole discretion under the statutes.

LIABILITIES

Both long-term and short-term liabilities are stated at nominal values.

Long-term and short-term liabilities towards credit institutions are stated at their nominal values. Short-term liabilities towards credit institutions are considered to also include that portion of long-term liabilities towards credit institutions that is payable within one year from the balance-sheet date.

Estimated payables are valued on the basis of expert estimates and calculations.

FOREIGN CURRENCY TRANSACTIONS

Assets and liabilities denominated in foreign currencies are translated into Czech crowns using the current daily exchange rate published by the Czech National Bank valid at the time of their inception and at the time of the financial statements, they are translated at the rate published by the Czech National Bank valid on the last day of the reporting period.



In the case of purchase and sale of foreign currency for the Czech currency, the foreign currency is translated using the rate at which these values were actually purchased and/or sold.

Both realised and unrealised foreign exchange gains and losses are charged to the income, or respectively to the expenses of the current year.

USE OF ESTIMATES

The preparation of financial statements requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses for the reporting period. These estimates and assumptions were determined by the persons responsible on the basis of all relevant information available to them. Nevertheless, as is implied by the nature of estimation, the actual future values may differ from these estimates.

REVENUE AND EXPENSE RECOGNITION

Revenues and expenses are booked on an accrual basis, i.e. in the period to which they relate, both in substance and in time, based on the handover of goods or services, irrespective of the time of payment. Exceptions are laid down in the Accrued Expenses and Revenues company directive.

Revenues are booked inclusive of discounts and exclusive of VAT.

Estimated items are charged to expenses or revenues in the amounts known as at the balance sheet date. Revenues from unfinished customer projects are posted at the balance sheet date based on expert estimates provided by the corresponding divisions' directors.

INCOME TAX

Current income tax is calculated based on the applicable tax rate and from the book income increased and/or decreased by the permanently or temporarily non-deductible expenses and non-taxable income. Deferred tax is determined from all temporary differences arising from different accounting and tax perspectives on items declared in assets and liabilities. The difference determined is multiplied by the income tax rate applicable in the following tax period. If the rate changes, the deferred tax is recalculated.

MUTUAL SETTLEMENTS

In the case of mutual receivables and payables between AIMTEC a. s., AIMTEC Consulting s.r.o. and AIMTEC Outsourcing s.r.o. (the AIMTEC group) the company proceeds in accordance with Section 58(2) of Decree No. 500/2002 Coll., as amended, and declares these mutual receivables and payables in the amount of the actual balance.

TRANSFER PRICING AND COST ALLOCATION WITHIN THE AIMTEC GROUP

Consulting/programming services are charged between the companies on a monthly basis under the Contract on Mutual Provision of Consulting Services. Every year, always as of the last day of the accounting period, on the basis of a calculation and the total number of hours invoiced in the current year, additional one-off billing will be performed at the current rate, always as of 31 December. The specific amounts for the consulting services mutually provided within the group in 2020 are presented in the section entitled Significant Items in the Profit and Loss Statement.



The services performed by the employees of the subsidiary AIMTEC Outsourcing for internal projects commissioned by the parent company will be settled as of 31 December of the current year. The rate for the internal project services is applied in line with the above paragraph.

As of 31 December of the current year, the employee capacity of the subsidiary AIMTEC Outsourcing s.r.o. reserved for the needs of the parent company is also accounted for; the rate applied for this purpose is set at 25% of the standard hourly rate under the first paragraph.

The specific amounts for internal project services and the human resources earmarked for them are presented in the section entitled Significant Items in the Profit and Loss Statement.

The group's internal services are also mutually settled as of 31 December of the current year. The specific amounts for 2020 are presented in the section entitled Significant Items in the Profit and Loss Statement.

The mutual settlement of other items (generally due to the issuing of supplier invoices for a single member of the group only) is performed either continually on the basis of supplier invoices, if the precise amount pertaining to the other members of the group is known, or as a one-time settlement as of 31 December of the current year, on the basis of a suitably selected allocation key. In both of these cases, the settlement is performed without any additional charges, strictly in the amount of the actual costs incurred. When transferring the costs over the course of the year, a credit to the other liabilities account occurs for the group member to whom the supplier issued the invoice, and a debit to the cost account occurs for the group member to whom the cost actually belongs. When a settlement is not performed until the end of the year, the group member to whom the supplier issued the invoice debits its cost account; at the end of the year, this member issues an invoice to the group member to whom the cost actually pertains and credits this same cost account with the amount of the invoice. The group member to whom this internal invoice was issued debits the corresponding cost account.



4 FIXED ASSETS

INTANGIBLE FIXED ASSETS

Purchase price in thousands CZK	Balance as of 1 Jan 2020	Acquisition	Disposal	Balance as of 31 Dec 2020
Software	59,360	8,607	0	67,967 *
Other valuable rights	60	0	0	60
Other intangible fixed assets	375	0	0	375 **
Advance payments for fixed intangible assets	0	52	0	52
Total	59,795	8,659	0	68,454

^{*}of which the company's own software comprises 65,128 thousand CZK

^{**}promotional videos for the company's own software solutions on offer

Accumulated amortisation in thousands CZK	Balance as of 1 Jan 2020	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2020
Software	48,850	10,897	0	59,747
Other valuable rights	58	2	0	60
Other intangible fixed assets	308	67	0	375
Total	49,216	10,966	0	60,182
Net book value	10,579			8,272

Purchase price in thousands CZK	Balance as of 1 Jan 2019	Acquisition	Disposal	Balance as of 31 Dec 2019
Software	50,124	9,301	65	59,360 *
Other valuable rights	60	0	0	60
Other intangible fixed assets	265	110	0	375 **
Total	50,449	9,411	65	59,795

^{*}of which the company's own software comprises 56,637 thousand CZK

^{**}promotional videos for the company's own software solutions on offer

Accumulated amortisation in thousands CZK	Balance as of 1 Jan 2019	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2019
Software	40,137	8,778	65	48,850
Other valuable rights	46	12	0	58
Other intangible fixed assets	265	43	0	308
Total	40,448	8,833	65	49,216
Net book value	10,001			10,579



TANGIBLE FIXED ASSETS

Purchase price in thousands CZK	Balance as of 1 Jan 2020	Acquisition	Disposal	Balance as of 31 Dec 2020
Tangible movable assets and sets of tangible movable assets	39,430	20,991	5,522	54,899
Cars	30,551	4,223	5,429	29,344
Office furnishings	633	15,784	0	16,417
Hardware	8,246	984	93	9,138
Low-value tangible fixed assets	0	11,729	0	11,729
Office furnishings	0	10,063	0	10,063
Hardware	0	1,666	0	1,666
Acquisition of fixed tangible assets	23,984	9,551	33,535	0
Advance payments for fixed tangible assets	935	214	1,150	0
Total	64,349	42,486	40,207	66,628

Accumulated amortisation in thousands CZK	Balance as of 1 Jan 2020	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2020
Tangible movable assets and sets of tangible movable assets	28,248	6,111	5,522	28,836
Low-value tangible fixed assets	0	1,055	0	1,055
Total	28,248	7,166	5,522	29,891
Net book value	36,101			36,737

Purchase price in thousands CZK	Balance as of 1 Jan 2019	Acquisition	Disposal	Balance as of 31 Dec 2019
Tangible movable assets and sets of tangible movable assets	39,378	3,702	3,651	39,430
Cars	29,494	3,313	2,257	30,551
Hardware	8,531	340	624	8,246
Furniture	1,079	49	495	633
Other	275	0	275	0
Acquisition of fixed tangible assets	0	23,984	0	23,984*
Advance payments for fixed tangible assets	0	935	0	935*
Total	39,738	28,621	3,651	64,349

^{*}furnishing the new offices at the Hamburk Business Center (relocation in January 2020)



Accumulated amortisation in thousands CZK	Balance as of 1 Jan 2019	Depreciation incl. net book value at disposal	Disposal	Balance as of 31 Dec 2019
Tangible movable assets and sets of tangible movable assets	26,276	5,623	3,651	28,248
Total	26,276	5,623	3,651	28,248
Net book value	13,102			36,101

As of 31 December 2020, the total amount of tangible assets not stated in the balance sheet, in acquisition prices, was 2,376 thousand CZK (as of 31 December 2019: 2,477 thousand CZK). For 12 cars financed via credit from UniCredit Leasing CZ s.r.o. with a total acquisition value in the amount of 9,938 thousand CZK, a security transfer of title has been contractually arranged. The company's management does not believe that the market value of the tangible fixed assets differs significantly from the book value of those assets.

LONG-TERM FINANCIAL ASSETS

As of 31 Dec 2020 Company	Acquisition cost of a share Thousands CZK	Share in registered capital %	Equity Thousands CZK	Profit or loss Thousands CZK	Profit share Thousands CZK
AIMTEC Outsourcing s.r.o.	4,000	100	31,031	4,865	0
AIMTEC Consulting s.r.o.	20,000	100	2,358	2,031	4,000

As of 31 Dec 2019 Company	Acquisition cost of a share Thousands CZK	Share in registered capital %	Equity Thousands CZK	Profit or loss Thousands CZK	Profit share Thousands CZK
AIMTEC Outsourcing s.r.o.	4,000	100	26,167	6,385	0
AIMTEC Consulting s.r.o.	20,000	100	4,328	1,983	0

Financial data for AIMTEC Outsourcing s.r.o. was obtained from a financial statement verified by an auditor; in the case of AIMTEC Consulting s.r.o., a financial statement not verified by an auditor was used.



5 INVENTORY

Purchase price in thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Software	56	66
Hardware	342	408
Adjustments to inventory (hardware)	-9	-20
Total	389	454

These are mostly products purchased from suppliers at the end of the current year that were supplied to customers at the beginning of the following year. The company has created accounting adjustments for hardware inventory items that have been in stock for more than a year.

6 LONG-TERM RECEIVABLES

LONG-TERM PREPAYMENTS MADE

Thousands CZK	Amount prepaid 2020	Amount prepaid 2019	
Company			Purpose of the prepayment
CCS Česká společnost pro platební karty s.r.o.	133	133	Guarantees for the CCS cards issued
BHS Hamburk s.r.o. *	3,826	3,826	Rental of the new Aimtec offices –deposit
BHS Hamburk s.r.o. *	10,503	11,698	Rental of the new Aimtec offices – rental prepyment paid under Article 1.6 of the Rental Agreement (for the period of 1 Jan 2021 – 14 Oct 2030)
Jiří Dvořák JUDr.	0	55	Rental of the offices at Hálkova 24 – permanent deposit
TESLA investiční společnost,	6	7	Office rental in Prachatice – permanent
a.s.			deposit
Total	14,468	15,719	

^{*} Following a merger as of 23 December 2020, the company name changed from the original Hamburk Business Center s.r.o. to BHS Hamburk s.r.o.



7 SHORT-TERM RECEIVABLES

TRADE RECEIVABLES

	2020		2019			
Thousands CZK	Customers	The Aimtec Group	Total	Customers	The Aimtec Group	Total
Within due date	72,967	13	72,980	59,756	95	59,850
Overdue	24,087	435	24,522	22,902	0	22,902
Currency exchange differences	-506	0	-506	-348	0	-348
Provisions	-2,270	0	-2,270	- 1,894	0	-1,894
Total	94,278	448	94,726	80,415	95	80,510

As of 31 December 2020, the company does not register any liabilities with a maturity of more than 5 years, nor did it have any as of 31 December 2019.

Mutual receivables and payables within the AIMTEC Group are settled as of the financial statements date in accordance with the relevant provision of the pertinent decree. The amounts of mutual settlements as of 31 December 2020 and 31 December 2019 were as follows:

	2020		2019				
Thousands	s CZK	Opening balance	Compensation	Compensated balance	Opening balance	Compensation	Compensated balance
AIMTEC Co	onsulting s.r.o.	776	328	448	95	0	95
AIMTEC s.r.o.	Outsourcing	46,178	46,178	0	41,413	41,413	0
Total		46,954	46,506	448	41,508	41,413	95

Receivables within the AIMTEC Group are paid by the subsidiaries as they arise based on their current cash flow status, which is known to the accounting unit in detail. Because of this, these receivables are considered recoverable, and no provisions are created for them. Due receivables and payables are also mutually settled periodically, on the basis of the applicable provision of the Czech Civil Code.

The company closely follows receivables past due and evaluates all acquired information continuously.



Provisions

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019	
Tax adjustments	974		
50% of the total value of the receivable	345	0	
100% of the total value of the receivable	629		
Accounting adjustments	1,296	1,894	
50% of the total value of the receivable	883	781	
75% of the total value of the receivable	67	118	
100% of the total value of the receivable	346	995	
Total	2,270	1,894	

SHORT-TERM PREPAYMENTS

These are mainly office rent prepayments, as well as prepayments made for energy bills and services related to the rental. The advance payments were accounted for in the following period.

SUNDRY RECEIVABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Receivables from employees	31	61
VAT receivables within the AIMTEC Group	0	3,643
Receivables from insurance benefit claims, insurance premium overpayment	41	155
Total	72	3,859

As of 31 December 2020, VAT receivables (the VAT payable by individual group members to the representing group member) were set off against subsidiary's liabilities. As of 31 December 2019, such set-off or compensation did not apply as there were no liabilities.



8 ACCRUED ASSETS

DEFERRED EXPENSES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Sub-deliveries for customer projects that will be invoiced to customers in the following accounting periods	5,626	4,424
Licences and maintenance for internal software	1,179	1,136
Marketing costs	93	76
New Aimtec offices (accrued rent)	215	165
Other (rental of parking spaces for the next accounting period, contribution to private pension and life insurance of employees for the month of January of the following year, recruitment advertising, air tickets and travel insurance for the following year, withholding tax that could not be included etc.)	1,527	386
Total	8,640	6,187

ACCRUED INCOME

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Services provided for customer projects as of 31 December of the current year that will be invoiced in the following accounting periods in accord with		
contracts.	12,716	6,586
Bonus (rebate) for overachieving supplier target	536	360
Total	13,252	6,946

9 EQUITY

The registered capital comprises 40 registered certificated shares with a nominal value of 25 thousand CZK each and 100 registered certificated shares with a nominal value of CZK 10 thousand CZK each (paid up).

A proposal will be given to the General Meeting to pay dividends to shareholders and to transfer the remaining part of the profit for 2020 to retained earnings of previous years.

Other equity items are described separately in more detail in the Statement of Changes in Equity.

10 LONG-TERM PAYABLES

PAYABLES TO CREDIT INSTITUTIONS

Under the agreement dated 4 December 2019, the company secured a capital expenditure credit facility from Komerční banka, a.s. for office furnishings in the company's new headquarters, including building modifications. The company drew a loan in the total amount of 582 thousand EUR on 10 December 2019. Information about the interest rate and the instalment amount is subject to trade secret.



Overview of the capital expenditure loan balance

				Thousands CZK				
			Balance				Balance	
	Loan amount	Amount repaid	Short-term payables	Long-term payables	Loan amount	Amount repaid	Short-term payables	Long-term payables
2020	582	153	166	263	15,275	4,001	4,365	6,910
2019	582	0	152	430	14,789	0	3,873	10,915

Under the agreement dated 22 July 2019, the company secured a revolving credit facility for working capital (trade receivables within due date and up to 30 days overdue) from Komerční banka, a.s. The amount of the credit facility is up to 25 million CZK; the company has not drawn a loan from this credit facility as of the financial statements date. Loan amounts under this credit facility may be drawn repeatedly until 21 July 2022. The company is obliged to repay the loan principal by 22 July 2020 at the latest. Information about the interest rate is subject to trade secret

DEFERRED TAX LIABILITY

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Difference between the accounting and tax carrying values of fixed assets	-6,210	-5,903
Bonuses for current year paid in the following year (including taxes etc.)	3,163	2,943
Basis for deferred tax	-3,047	-2,960
Deferred tax (19%)	-579	-562

SUNDRY PAYABLES

On the account for sundry long-term liabilities, the company registers the balances of credits provided for the purchase of fixed assets (passenger cars) that have a maturity of more than 1 year.

The portion of the liabilities payable within one year is stated on the balance sheet as other short-term payables.

2020					
Provider	Number	total Thousands CZK	Payables due within 1 year Thousands CZK	Payables over 1 year Thousands CZK	Interest rate %
UniCredit Leasing CZ s.r.o.	12	9,326	2,987	2,554	3.5
Total	12	9,326	2,987	2,554	



2019					
Provider	Number	Loan amount total Thousands CZK	Payables due within 1 year Thousands CZK	Payables over 1 year Thousands CZK	Interest rate %
UniCredit Leasing CZ s.r.o.	12	9,257	2,462	2,249	3.5
Total	12	9,257	2,462	2,249	

Information on the security transfer of title to the subject-matter of financing provided by credit agreements is provided in the section entitled "Fixed Assets".

11 SHORT-TERM PAYABLES

PAYABLES TO CREDIT INSTITUTIONS

These are repayments of the capital expenditure loan provided by Komerční banka that fall due within one year. A more detailed description is given in Section 9 – Long-term liabilities.

SHORT-TERM ADVANCES RECEIVED

This account registers advance payments from customers for goods that will not be delivered until 2021.

TRADE PAYABLES

		2020		2019		
Thousands CZK	Suppliers	The Aimtec Group	Total	Suppliers	The Aimtec Group	Total
Within due date	18,459	38,590	57,049	22,503	30,578	53,081
Overdue	491	0	491	487	0	487
Currency exchange differences, overpayments	2	0	2	-72	0	-72
Total	18,952	38,590	57,542	22,918	30,578	53,496

Mutual receivables and payables within the AIMTEC Group are settled as of the financial statements date in accordance with the relevant provision of the pertinent decree. The amounts of mutual settlements as of 31 December 2020 and 31 December 2019 were as follows:



			2020		2019		
Thousands	s CZK	Opening balance	Compensation	Compensated balance	Opening balance	Compensation	Compensated balance
AIMTEC Co	onsulting s.r.o.	328	328	0	0	0	0
AIMTEC s.r.o.	Outsourcing	84,767	46,177	38,590	71,993	41,413	30,578
Total		85,095	46,505	38,590	71,993	41,413	30,578

PAYABLES TO EMPLOYEES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Salaries for December of the current year paid in January of the following year	2,048	2,059
Travel expenses for December of the current year paid in January of the following year	195	172
Total	2,243	2,231

SOCIAL SECURITY AND HEALTH INSURANCE PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Social security – December of the current year	771	841
Health insurance – December of the current year	381	388
Total	1,152	1,229

All payables were paid within the due dates in the following period according to applicable legal regulations.

STATE - TAX PAYABLES AND SUBSIDIES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Corporate income tax	1,702	1,782
Personal income tax – prepayments (December of the current year)	443	449
Personal income tax – withholding (December of the current year)	2	3
Withholding tax abroad (December of the current year)	25	0
VAT – tax liability (December of the current year)	5,511	3,824
VAT refunds unclaimed during the current year	- 1,881	-2,065
Road tax – balance outstanding for the current year	6	8
Payment to the state for non-fulfilment of the quota of employees with health impairments	108	77
Total	5,916	4,078

All payables were paid within the due dates in the following period according to applicable legal regulations. Excess tax deductions were claimed in regular tax returns the following year.



ESTIMATED PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Services connected with the rental of offices for the current year invoiced by the renter in the year following	1,476	1,496
Sub-deliveries supplied but not invoiced as at the balance-sheet date	380	696
Wage bonuses for the current year paid in the following year (including taxes etc.)	3,163	2,943
Invoices not received as at the date of closing the books	30	30
Other (commission for 2019, compensation for damage caused in 2020, etc.)	642	777
Total	5,691	5,942

SUNDRY PAYABLES

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Credit agreements – repayments due within 1 year *	2,987	2,462
VAT – tax liability in Russia for the fourth quarter of 2019	185	308
Contribution to employees' pension insurance for January of the following year	25	25
Statutory employer liability insurance for the fourth quarter of the current year	29	31
Other (financial donation 2019, compensation for damage caused in 2019, insurance premiums)	2	131
Total	3,228	2,957

12 DEFERRED EXPENSES

DEFERRED INCOME

Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
13,424	8,863
4,481	623
40.004	44.040
,	11,010 20.496
	31 Dec 2020 13,424



13 LEASING

The company does not have any financial leasing contracts running as of 31 December 2020, and likewise did not as of 31 December 2019.

14 OFF-BALANCE SHEET ITEMS

Thousands CZK	Balance as of 31 Dec 2020	Balance as of 31 Dec 2019
Low-value tangible fixed assets	2,376	2,477
Low-value intangible fixed assets	548	548
Off-balance sheet items, total	2,923	3,025
Issued advance invoices outstanding at the balance sheet date	0	226
Received advance invoices outstanding at the balance sheet date	7	2
Operations items, total	7	228

15 INFORMATION ON TRANSACTIONS WITH ASSOCIATED PARTIES

Thousands CZK	Shareholders as of 31 Dec 2020	Board members as of 31 Dec 2020	Shareholders as of 31 Dec 2019	Board members as of 31 Dec 2019
Receivables	0	0	341	0
Provided loans	0	0	0	0
Guarantees	0	0	0	0
Trade receivables	0	0	341	0
Payables	7,352	0	6,411	0
Received loans	0	0	0	0
Credit	0	0	0	0
Trade payables	7,352	0	6,411	0
Other benefits	2,147	3,177	1,652	3,382
Monetary	0	0	0	0
Non-monetary	2,147	3,177	1,652	3,382
Cars in use	2,101	3,150	2,101	2,942
Provided services	0	0	0	0
Pension insurance, private life insurance	48	40	54	64



16 RESEARCH AND DEVELOPMENT COSTS

In 2020, the company did not incur any research and development costs; the same applies for 2019.

17 SIGNIFICANT ITEMS IN THE PROFIT AND LOSS ACCOUNT STATEMENT

STRUCTURE OF REVENUES FROM THE SALE OF SERVICES AND GOODS

Thousands CZK	2020		2019		
	Domestic	Foreign	Domestic	Foreign	
Total revenues from services	133,953	146,538	140,644	122,141	
Consulting	69,582	70,425	79,255	61,993	
Maintenance (self-provided and purchased)	19,675	15,459	16,525	14,637	
Periodic support fees	15,102	19,929	14,286	21,248	
Sales of own software	23,868	36,025	24,401	18,386	
Consultants' travel expenses	164	1,928	153	3,794	
Car rental	1,450	0	2,628	0	
Other (marketing, private fuel costs for employees, handling, shipping etc.)	4,112	2,772	3,596	2,083	
Revenues from the sales of services, total	52,891	16,361	54,777	6,961	
Hardware	50,139	12,031	51,900	4,757	
Software	2,752	4,330	2,877	2,204	

Subsupplies of consulting services for customer projects within the AIMTEC group

Thousands CZK	2020	2019
AIMTEC Consulting s.r.o.	537	414
AIMTEC Outsourcing s.r.o.	2,458	5,122
Total	2,995	5,536



STRUCTURE OF FOREIGN REVENUE BY COUNTRY

	2020	2019		
	Thousands CZK	Share in foreign sales	Thousands CZK	Share in foreign sales
Europe, total	146,616	90.00%	114,751	88.88%
Germany	47 52	29.20%	42,111	32.62%
Poland	26,761	16.43%	9,972	7.72%
Great Britain	12,239	7.51%	6,529	5.06%
Ireland	9,820	6.03%	3,832	2.97%
Other countries (less than 5% share of foreign sales in 2020)	32,613	20.02%	31,077	24.07%
South Africa	4,498	2.76%	0	0%
United States of America	4,020	2.47%	6,289	4.87%
Morocco	3,415	2.10%	2,183	1.69%
Turkey	3,311	2.03%	397	0.31%
Other countries (less than 1% share of foreign sales in 2020)	1,038	0.64 %	5,481	4.25%
Total	162,898		129,101	

SERVICES (costs)

Services primarily include sub-deliveries for customer projects (consulting services and maintenance) in the amount of 73 million CZK, with 59 million CZK of this being for consulting services within the Aimtec Group.

Employees of the subsidiary AIMTEC Outsourcing s.r.o. provided services worth CZK 51 million to the parent company for its internal projects. The subsidiary also invoiced the parent company for the reserved capacity of its consultants and programmers in the amount of 15 million CZK.

SUNDRY OPERATING INCOME

Thousands CZK	2020	2019
Services within the group	6,721	4,757
Insurance benefits	214	1,280
Other (settlement of estimated items etc.)	103	1,006
Total	7,039	7,119



Intragroup services (revenues)

	2020		2019		
Thousands CZK	AIMTEC Consulting s.r.o.	AIMTEC Outsourcing s.r.o.	AIMTEC Consulting s.r.o.	AIMTEC Outsourcing s.r.o.	
Human resources management	0	0	0	0	
Technical support (IIS)	0	924	0	595	
Technical support (ITC)	0	3,582	0	3,988	
Office management	0	1,952	•	,	
Technical support (OTH)	0	263	0	174	
Strategic management	0	ı	0	0	
Total	0	6,721	0	4,757	

OTHER OPERATING EXPENSES

Thousands CZK	2020	2019
In-house services	24,586	22,000
Other operating expenses (withholding tax which could not be set off; compensation for damage caused by system malfunction paid to customers etc.)	810	1,230
Total	25,396	23,230

Intra-group services (costs)

Thousands CZK	2020	2020		2019		
	AIMTEC Consulting s.r.o.	AIMTEC Outsourcing s.r.o.	AIMTEC Consulting s.r.o.	AIMTEC Outsourcing s.r.o.		
Sales activities	0	14,333	0	14,234		
Human resources management	0	658	0	354		
Marketing activities	0	2,751	0	2,225		
Accounting and finance	0	1,544	0	1,072		
Office management	0	1,657	0	1,058		
Strategic management	0	3,643	0	3,056		
Total	0	24,586	0	22,000		

OTHER FINANCIAL INCOME

Other financial income comprises currency exchange gains.



OTHER FINANCIAL EXPENSES

Thousands CZK	2020	2019
Currency exchange losses	5,863	1,931
Gifts	961	624
Insurance	1,807	1,393
Bank charges	148	355
Total	8,779	4,303

18 ASSUMPTION OF THE COMPANY'S CONTINUED OPERATION

The company's financial statement as of 31 December 2020 was compiled on a going concern basis. The included financial statement therefore does not contain any provisions that might result from uncertainty in this regard.

In relation to the global pandemic of COVID-19, which caused extensive economic damage worldwide, the group's top management conducted a detailed impact and risk assessment, concluding that the going concern assumption is still appropriate for the Aimtec Group, including Aimtec a. s., and that no significant uncertainty arises with respect to the going concern assumption. The Company's management will continue to monitor the potential impact and take all possible steps to mitigate any adverse effects on the Company and its employees. As a result, the financial statement as of 31 December 2020 was compiled on the assumption that the Company will be able to continue its operations.



19 SIGNIFICANT EVENTS AFTER THE BALANCE-SHEET DATE

No significant events occurred between the balance sheet date and the date of the financial statements.

Drafted by: Michaela Stoklasová

Balance-sheet date: 31 Dec 2020

Date of drafting of the financial statements: 1 June 2021

Jaroslav Follprecht, Vice Chairman AIMTEC a. s.



Statement of Changes in Equity as of 31 December 2020

Thousands CZK	Registered capital	Capital funds	Funds from profit and the reserve fund	Retained earnings from previous years	Accumulated losses from previous years	Profit or loss for the current period	TOTAL EQUITY
Balance as of 31 Dec 2018	2,000	0	0	77,699	0	14,901	94,600
Distribution of profit or loss				10,901		-10,901	0
Change in registered capital							0
Profit shares paid						-4,000	-4,000
Settlement of funds from profit and reserve funds							0
Gains or losses from the revaluation of assets and liabilities							0
Profit or loss for the current period						18,824	18,824
Balance as of 31 Dec 2019	2,000	0	0	88,600	0	18,824	109,424
Distribution of profit or loss				16,159		-16,159	0
Change in registered capital							0
Profit shares paid						-2,665	-2,665
Settlement of funds from profit and reserve funds							0
Gains or losses from the revaluation of assets and liabilities							0
Profit or loss for the current period						31,593	31,593
Balance as of 31 Dec 2020	2,000	0	0	104,759	0	31,593	138,352

In 2020, dividends totalling 2,665 thousand CZK were paid to shareholders on the basis of a decision of the General Meeting dated 25 June 2019 and the remaining part of profit for 2019 in the amount of 16,159 thousand CZK was transferred to retained earnings.

In 2019, dividends totalling 4,000 thousand CZK were paid to shareholders on the basis of a decision of the General Meeting dated 29 June 2018 and the remaining part of profit for 2018 in the amount of 10,901 thousand CZK was transferred to retained earnings.



aimtec